

Second quarter of the fiscal year ending March 31, 2025 Company Briefing Material

Aichi Financial Group, Inc. December 5, 2024

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I. Financial results for the second quarter of the fiscal year ending March 31, 2025: Outline

Consolidated financial results and dividends

- Ordinary income increased by 2.3 billion yen year on year to 9.9 billion yen
- Net income attributable to owners of parent increased by 1.6 billion yen to 7.1 billion yen

Aichi FG consolidated financial results

		H1	H1	YoY	H1	(Before revision	upward)
(In billions of yen)		FY2023	FY2024		FY2024 (planned)	Vs. plan	Achieve- ment rate
	Ordinary revenue	44.0	47.4	3.3	-	-	-
	Ordinary income	7.6	9.9	2.3	4.0	+5.9	249.9%
	Net income attributable to owners of parent	5.4	7.1	1.6	2.5	+4.6	285.4%

Dividends

- Fiscal year ended March 31, 2024
 Q2 50 yen and year end 50 yen: 100 yen in total (Consolidated payout ratio 59.0%)
- Fiscal year ending March 31, 2025
 Q2 50 yen and year end 50 yen (forecast): 100 yen in total

Shareholder return policy (dividend policy)

In order to improve capital efficiency by giving returns to shareholders while securing internal reserves to strengthen the earnings base, we will pay as our basic policy a minimum annual dividend of **100 yen per share** and acquire treasury shares flexibly. Specifically, we will deliver a total return ratio of **30%**, which will be the sum of dividends and treasury shares acquired.

Aichi Financial Group, Inc.

Aichi FG consolidated profit / loss

]	H1	H1	YoY
	(In billions of yen)	FY2023	FY2024	
1	Consolidated gross profit	28.4	28.4	0
2	Net interest income	26.5	25.9	(0.5)
3	Fees and commissions	5.5	6.0	0.4
4	Net other operating income	(3.7)	(3.5)	0.1
5	Operating expenses	21.4	22.0	0.5
6	Write-off cost for provision for loan losses	1.3	(0.4)	(1.7)
7	Of which general provision for loan losses	0	(0.6)	(0.6)
8	Of which specific provision for loan losses	1.0	0.1	(0.9)
9	Gain (loss) on stocks	3.1	3.6	0.5
10	Ordinary income	7.6	9.9	2.3
11	Extraordinary income (loss)	(0)	(0)	0
14	Income before income taxes and minority interests	7.6	9.9	2.3
15	Total income taxes	2.0	2.8	0.8
16	Net income	5.5	7.1	1.5
17	Net income attributable to owners of parent	5.4	7.1	1.6

Financial results for the second quarter of the fiscal year ending March 31, 2025: Outline

Interest on loans and bills discounted and fees and commissions as computed on a two-bank-combined basis grew steadily. Ordinary income and net income increased greatly year on year due to lower credit costs and higher gain on sales of stocks despite recording 2.9 billion yen in integration related costs.

			Two banks combined	;	Aichi Bank, non- consolidated			
	(In billions	of yen)		YoY		YoY		YoY
1	Gross profit		27.4	1.1	17.9	0.7	9.5	0.3
2	Core gross profit		30.6	0.6	20.8	0.9	9.7	(0.3)
3	Net interest income		25.6	(0)	17.6	0.4	7.9	(0.4)
4	Fees and commission	s	5.4	0.5	3.6	0.4	1.7	0.1
5	Net other operating in	come	(3.6)	0.5	(3.4)	(0.1)	(0.2)	0.7
6	Expenses		21.8	0.9	14.0	0.7	7.7	0.1
7	Personnel expenses		10.0	0	6.7	0.2	3.3	(0.1)
8	Non-personnel expense	6	10.0	0.9	6.3	0.5	3.6	0.3
9	Of which integration-re expenses	elated	1.5	0.4	1.0	0.4	0.4	0
10	Real net business profit		5.6	0.1	3.8	(0)	1.7	0.2
11	Core business profit		8.8	(0.2)	6.7	0.2	2.0	(0.5)
12	Core business profit (excl. on investment trust cancell	net gains ations)	8.6	0.1	6.7	0.3	1.8	(0.2)
13	General provision for loan	osses	-	(0)	-	(0.2)	0.1	0.3
14	Business profit		5.6	0.2	3.8	0.2	1.6	(0.1)
15	Temporary gain (loss)		4.0	3.3	4.6	3.4	(0.4)	0
16	Of which gain (loss) on s	tocks	3.6	0.6	3.5	1.1	0.1	(0.4)
17	Of which disposal of nor performing loans	-	0.1	(1.0)	-	(0.5)	0.4	(0.1)
18	Of which integration-rela expenses	ted	1.3	0.3	0.6	0.2	0.6	0.1
19	Ordinary income		9.6	3.5	8.4	3.6	1.1	(0.1)
20	Extraordinary income (loss)	(0)	(0)	(0)	0	(0)	(0)
21	Net income		6.9	2.4	6.0	2.5	0.9	(0.1)

Core business profit

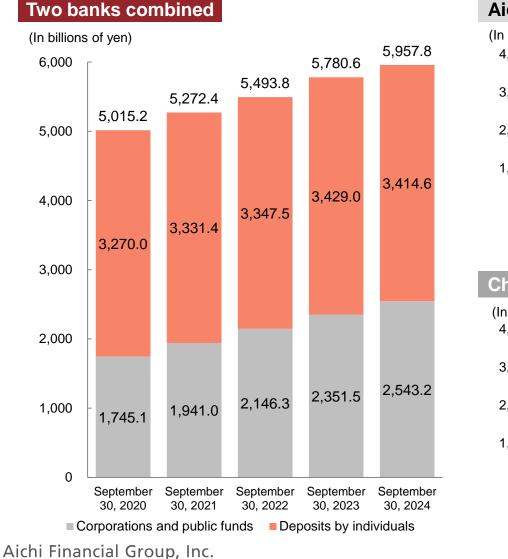
Interest on loans and bills discounted and fees and commissions as computed on a two-bankcombined basis grew smoothly.

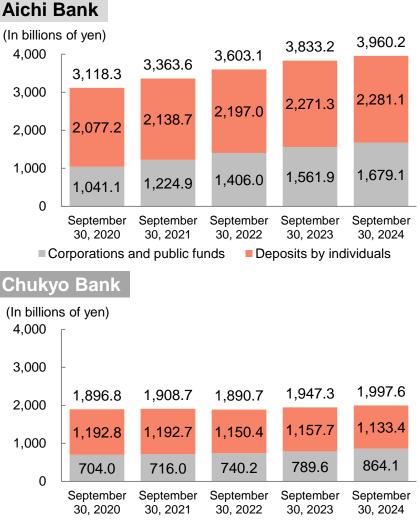
Although 1.5 billion yen in integration-related costs was recorded under non-personnel expenses, core business profit excluding integration-related costs increased by 0.1 billion yen year on year to 10.3 billion yen.

		(In billions of yen)		Aichi Bank, consolidate		Chukyo Bank, non- consolidated		
	(in billions of yer)		YoY		YoY		YoY	
1	Gross profit	27.4	1.1	17.9	0.7	9.5	0.3	
2	Core gross profit	30.6	0.6	20.8	0.9	9.7	(0.3)	
3	Net interest income	25.6	(0)	17.6	0.4	7.9	(0.4)	
4	Of which interest on loans and bills discounted	18.7	0.8	12.1	0.5	6.6	0.2	
5	Of which interest and dividends on securities	8.8	(0.3)	6.6	0.3	2.1	(0.7)	
6	Of which interest on loans and bills discounted	1.6	0.9	1.1	0.6	0.5	0.3	
7	Fees and commissions	5.4	0.5	3.6	0.4	1.7	0.1	
8	Net other operating income	(3.6)	0.5	(3.4)	(0.1)	(0.2)	0.7	
9	Of which 5 bond accounts	(3.1)	0.4	(2.9)	(0.2)	(0.2)	0.7	
10	Expenses	21.8	0.9	14.0	0.7	7.7	0.1	
11	Personnel expenses	10.0	0	6.7	0.2	3.3	(0.1)	
12	Non-personnel expenses	10.0	0.9	6.3	0.5	3.6	0.3	
13	Of which integration-related expenses	1.5	0.4	1.0	0.4	0.4	0	
14	Real net business profit	5.6	0.1	3.8	(0)	1.7	0.2	
15	Core business profit	8.8	(0.2)	6.7	0.2	2.0	(0.5)	
16	Core business profit after deducting integration-related costs	10.3	0.1	7.8	0.6	2.4	(0.4)	

Status of deposits

The two banks' combined deposits (excluding negotiable certificates of deposit) increased 177.2 billion yen year on year, driven mainly by corporate deposits, while we continued main bank conversion efforts.

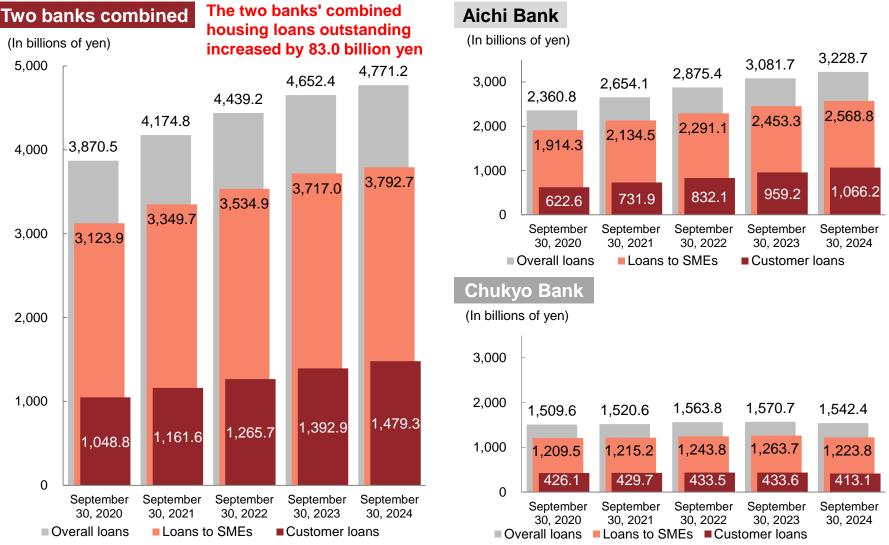




Corporations and public funds Deposits by individuals

Status of loans and discounts

- The two banks' combined loans outstanding increased 118.7 billion yen year on year, driven mainly by SME loans and housing loans.
- The two banks' combined loans and deposits outstanding totaled 10,729.1 billion yen, an increase of 795.9 billion yen 2 years from the business integration.



Status of deposits and loans by region

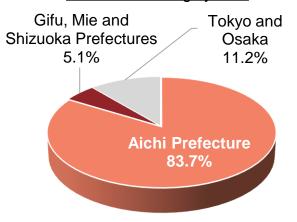
Deposits and loans by region for Aichi Prefecture where the two banks mainly operate; deposits accounted for approx. 86% of the total, and loans accounted approx. 83% of the total.

Deposits

		(In billions of yen)					
		Two banks combined	Aichi Bank	Chukyo Bank			
1	Aichi Prefecture	5,161.7	3,514.3	1,647.4			
2	Gifu, Mie and Shizuoka Prefectures	325.6	147.6	178.0			
3	Tokyo and Osaka	470.4	298.3	172.1			
4	Total	5,957.8	3,960.2	1,997.6			

Percentage breakdown of deposit balance by area Gifu, Mie and Shizuoka Prefectures 5.5% Aichi Prefecture 86.6%

Percentage breakdown of loans outstanding by area

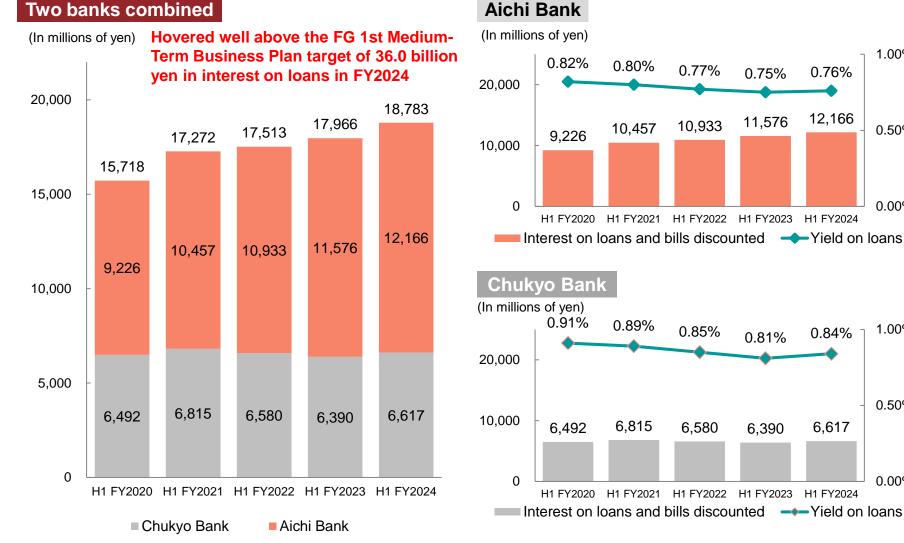


Loans

			(In billions of yen)				
		Two banks combined	Aichi Bank	Chukyo Bank			
1	Aichi Prefecture	3,992.9	2,910.3	1,082.6			
2	Gifu, Mie and Shizuoka Prefectures	241.4	126.7	114.7			
3	Tokyo and Osaka	536.7	191.6	345.1			
4	Total	4,771.2	3,228.7	1,542.4			

Status of interest on loans

Both banks' loan yields rose and the two banks' combined interest on loans increased by 0.8 billion yen year on year to 18.7 billion yen due to a steady increase in the loan balance



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1.00%

0.50%

0.00%

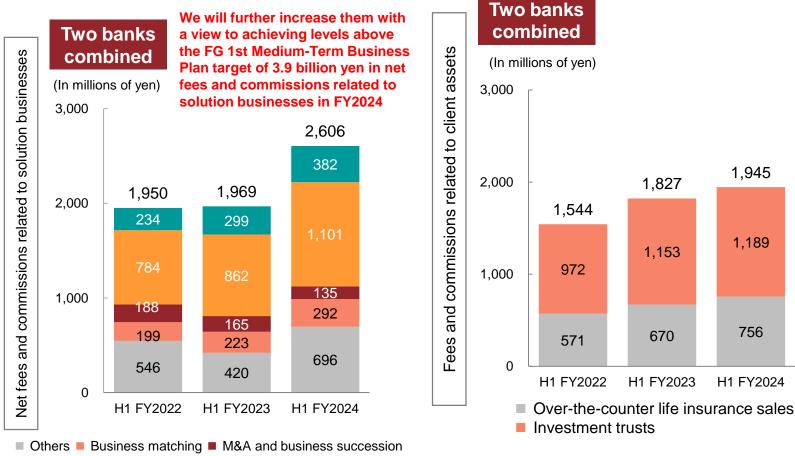
1.00%

0.50%

0.00%

Status of fees and commissions related to solutions and client assets

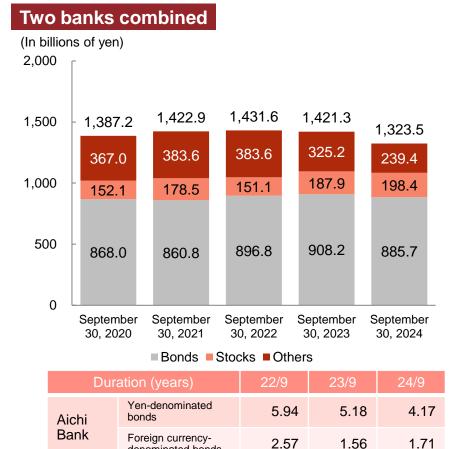
- Solution-related fees and commissions increased in the areas of syndicated loans and other loans and business matching
- Net fees and commissions from client assets increased for both investment trusts and life insurance



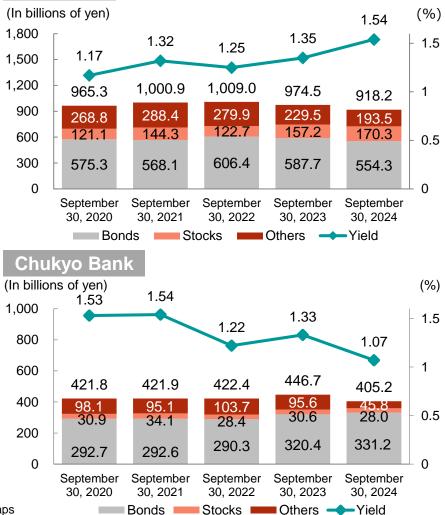
Loan-related fees Private placement bonds and syndicated loans

Status of balance on securities

- The two banks' combined balance of securities decreased by 97.8 billion yen year on year due to a restructuring of their bond portfolios
- Duration shortened for both yen-denominated and foreign currency-denominated bonds



Aichi Bank



* Aichi Bank's yen-denominated bond duration was after a consideration of its asset swaps Aichi Financial Group, Inc.

5.28

4.16

5.17

2.17

4.43

1.23

denominated bonds

Yen-denominated

Foreign currency-

denominated bonds

bonds

Chukyo

Bank

Status of securities

- The two banks' combined net gain (loss) on JGBs and bonds improved by 0.4 billion yen due to a duration shortening
- Gains on valuation of securities totaled 92.1 billion yen for the two banks combined, an increase of 22.0 billion yen year on year, due to higher gains on valuation of shares and available-for-sale securities

Gain (loss) on securities

(In billions of yen)

			Two banks combined		Aichi Bank		Chukyo Bank	
				YoY		YoY		YoY
1	Inter	est and dividends on securities	8.8	(0.3)	6.6	0.3	2.1	(0.7)
2		Net gain (loss) on investment trust cancellations	0.1	(0.4)	0	(0.1)	0.1	(0.2)
3	Gai	n (loss) on securities	0.5	1.1	0.6	0.9	(0.1)	0.2
4		Net gain (loss) on JGBs and bonds	(3.1)	0.4	(2.9)	(0.2)	(0.2)	0.7
5		Gain (loss) on stocks	3.6	0.6	3.5	1.1	0.1	(0.4)
6	Gai	n (loss) on securities	9.3	0.8	7.3	1.3	2.0	(0.4)

Net unrealized gain (loss)

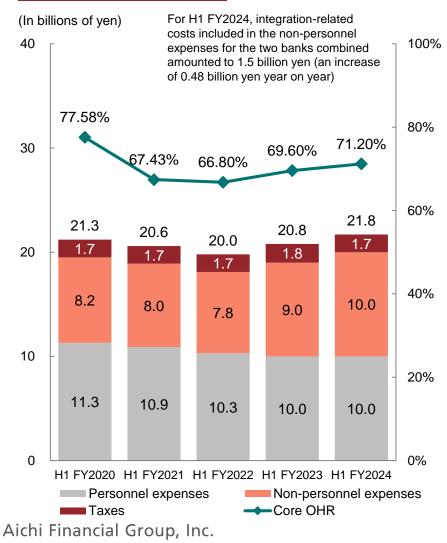
(In billions of yen)

			Two banks combined		Aichi Bank		Chukyo Bank	
				YoY		YoY		YoY
1		unrealized gain (loss) on urities	92.1	22.0	82.3	17.6	9.8	4.3
2		Stocks	102.0	10.7	87.1	9.5	14.9	1.2
3		Bonds	(22.3)	0.5	(18.0)	0.3	(4.2)	0.2
4		Foreign bonds and others	12.4	10.7	13.2	7.8	(0.7)	2.9
5	Net	unrealized gain	122.1	17.8	106.5	16.9	15.6	0.8
6	Net	unrealized loss	29.9	(4.2)	24.2	(0.7)	5.7	(3.4)

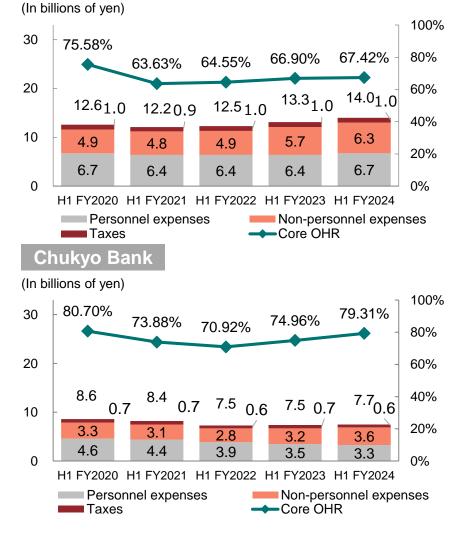
Status of expenses

- Expenses for the two banks combined totaled to 21.8 billion yen, an increase of 0.9 billion yen year on year. Core OHR increased 1.6 percentage points
- Personnel expenses were more or less flat year on year mainly due to increased non-personnel expenses stemming from a recording of integration-related costs

Two banks combined



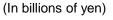
Aichi Bank

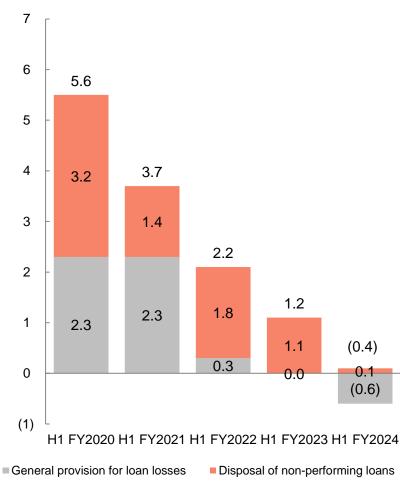


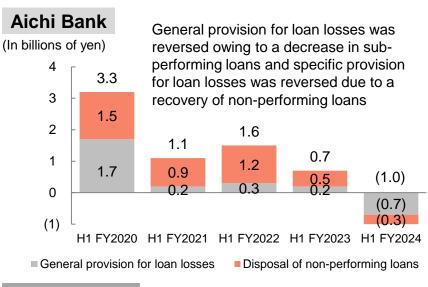
Status of credit cost

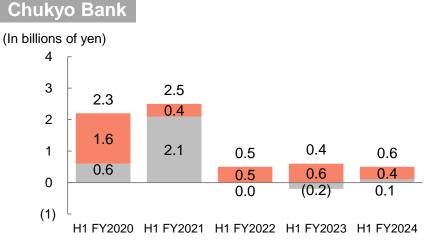
Credit cost for the two banks combined decreased 1.6 billion yen year on year resulting in a reversal of 0.4 billion yen. This was due to a reduced balance of sub-performing loans and a progress in the recovery of non-performing loans











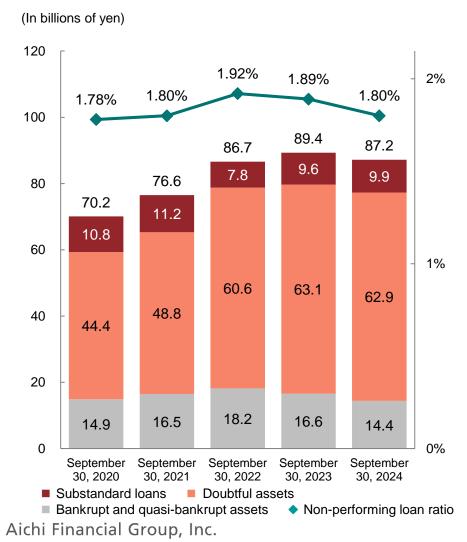
General provision for loan losses

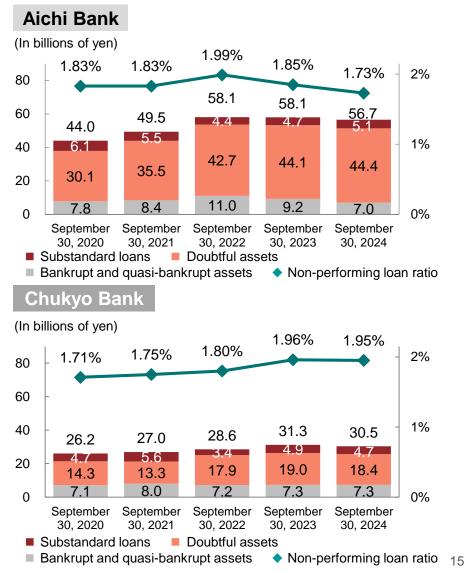
Disposal of non-performing loans

Status of credit management

The two banks' combined non-performing loans totaled 87.2 billion yen, down 2.1 billion yen year on year, and non-performing loan ratio declined 0.09 percentage points year on year to 1.80%, being at a level that is not problematic

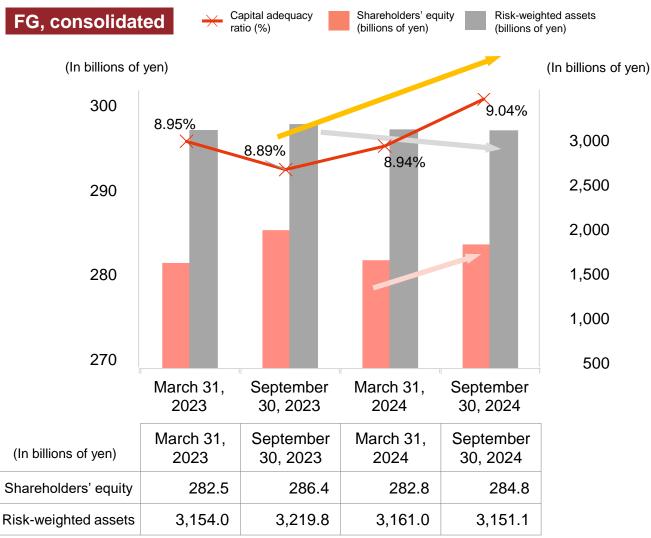
Two banks combined





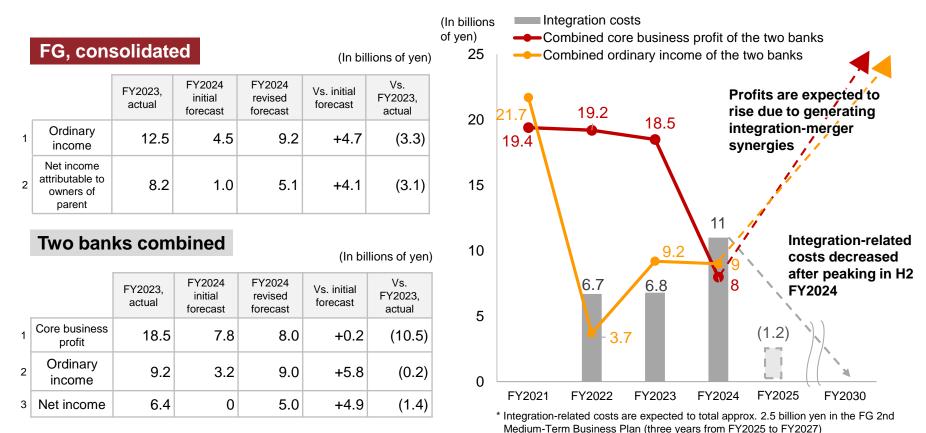
Status of capital adequacy ratio

FG consolidated capital adequacy ratio rose by 0.15 percentage points year on year to 9.04% as shareholders' equity increased through profit accumulation and risk-weighted assets decreased due to efforts to raise RORA.



Earnings forecast

- We revised up our FY2024 full-year forecast in consideration of the business performance up to the second quarter of the year. FG forecasts consolidated ordinary income of 9.2 billion yen, 4.7 billion yen and 104% higher than the initial forecast, and net income attributable to owners of parent 5.1 billion yen, 4.1 billion yen and 410% higher than the initial forecast.
- Integration-related costs for FY2024 will likely amount to approx. 11.0 billion yen due to peaking out in the second half of this fiscal year with the bank merger and system integration slated for January 2025 being implemented.
- Integration-related costs, being a one-time factor caused by the bank merger, will likely decrease markedly in FY2025, and profits are expected to rise due to generating topline and cost synergies early after the merger.



(approx. 1.2 billion yen in FY2025).

Consolidated bank profit / loss for the fiscal year ending March 31, 2025

Although we expect interest on loans and fees and commissions to increase and net gains (losses) on bond transactions to improve, the company plans to post a decrease in profits as integration-related costs will peak in the run-up to the bank merger slated for January 2025.

		Fiscal ye March 3 act	1, 2024,	Fiscal yea March 3 fore	1, 2025,	
	(In billions of yen)		YoY		YoY	
1	Gross profit	51.5	6.7	52.3	0.8	
2	Core gross profit	60.9	1.5	57.0	(3.9)	
3	Net interest income	51.6	1.0	48.0	(3.6)	/
4	Of which interest on loans and bills discounted	36.0	/ 0.7	39.0	7 3.0	\mathcal{V}
5	Fees and commissions	10.4	0.4	10.2	(0.1)	
6	Fees and commissions	15.6	/ 0.6	16.2	7 0.6	2
7	Service cost	5.1	0.2	5.9	0.7	
8	Net other operating income	(10.6)	(5.2)	(5.9)	4.7	
9	Expenses	42.3	2.1	48.9	6.6	
10	Personnel expenses	19.8	(0.6)	21.4	1.5	
11	Non-personnel expenses	18.9	2.3	23.8	4.8	-
12	Real net business profit	9.1	4.5	3.3	(5.7)	
13	Core business profit	18.5	(0.6)	8.0	(10.5)	
14	General provision for loan losses	(0.9)	(4.8)	(1.0)	(0)	
15	Business profit	10.0	9.4	4.3	(5.7)	
16	Temporary gain (loss)	(0.8)	(3.9)	4.9	5.7	V
17	Of which gain (loss) on stocks	6.3	(0.7)	11.7	5.3	
18	Of which disposal of non-performing loans	2.2	0.5	2.4	0.1	
19	(Credit cost (14+18))	1.2	(4.3)	1.4	0.2	-
20	Ordinary income	9.2	5.5	9.0	(0.2)	
21	Net income	6.4	5.8	5.0	(1.4)	<

Interest on loans will likely increase significantly due to a growth in loan balance and an improvement in loan yields

* Fees and commissions are expected to increase due to a steady growth of those from solutions business and client assets

* Fees and commissions as a whole are expected to decrease due to higher service cost.

Significant improvement due to reduced loss on bonds such as JGBs

Great increase due to recording of integration-related costs	
Expected to increase due to sales of strategic	

shareholdings, among other factors, while negative factors will include <u>integration-related costs</u>, not to be recorded under property cost, that will consist mainly of system integration costs

Although a reversal occurred in the first half of the fiscal year in progress, a slight year-on-year increase is expected in consideration of the severe business environment surrounding small- to medium-sized enterprises.

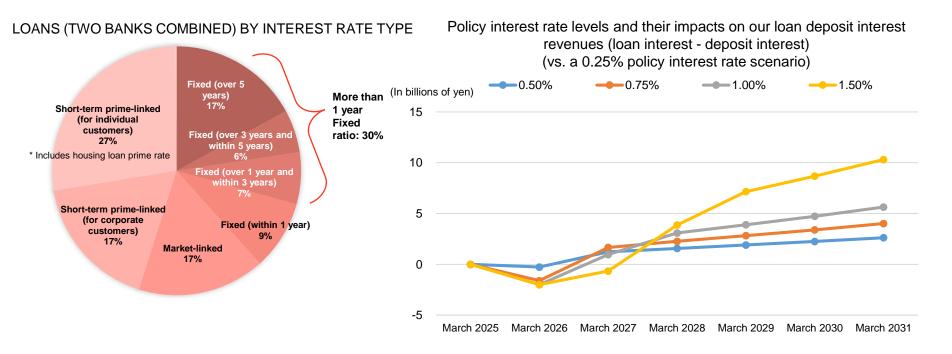
Profits are projected to decline <u>as we predict that</u> <u>integration-related costs (a combined total of</u> <u>property costs, temporary expenses, and</u> <u>extraordinary losses) will be approx. 11 billion yen</u> for FY2024 <u>on a two-bank combined basis.</u>

Interest and dividends on securities are expected to decrease due to a revision of securities portfolios such as for foreign bonds.

^{*} Net interest income as a whole is expected to decrease due to lower gains on investment trust cancellations and higher deposit interest.

Impact of increasing interest rates

- Fixed-rate loans and variable-rate loans that are each payable within one year accounted for about 70% of the two banks' combined total loans. While returning to a world with positive interest rates, loan spreads will improve over the long term, but deposit interest rates will rise earlier.
- Short-term prime rate-linked loans (including housing loans) accounted for approx. 44% of total loans, so hikes in short-term prime rates implemented from October 1 will be a positive factor for earnings.



- (1) A 0.50% policy interest rate scenario: An interest rate hike of 0.25 percentage points in March 2025 (approx. 1.1% 10-year interest rate)
- (2) A 0.75% policy interest rate scenario: An additional interest rate hike of 0.25 percentage points in September 2025 (approx. 1.25% 10-year interest rate)
- (3) A 1.00% policy interest rate scenario: An additional interest rate hike of 0.25 percentage points in March 2026 (approx. 1.50% 10-year interest rate)
- (4) A 1.50% policy interest rate scenario: An additional interest rate hike of 0.25 percentage points in September 2026 and March 2027 (approx. 1.80% 10-year interest rate)

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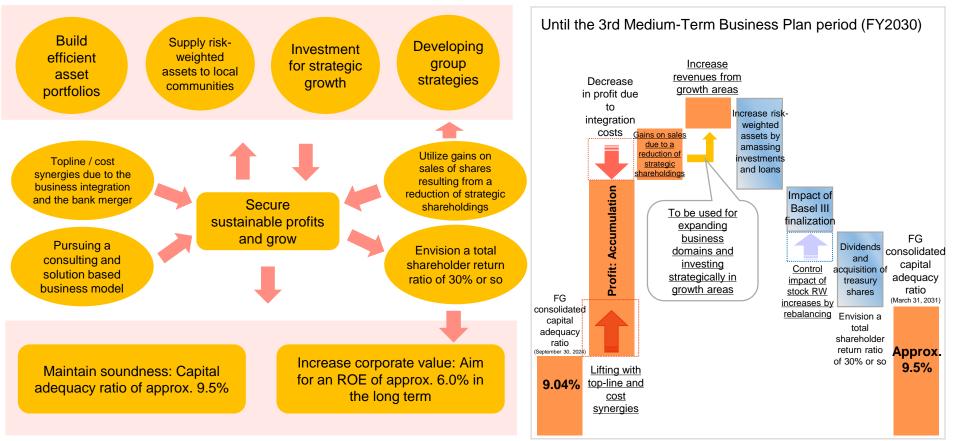
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II. Initiatives to enhance medium- to long-term corporate value

Capital policy: Basic approach (capital allocation)

Emphasize the balance between investment for profit growth, returning profits appropriately and maintaining soundness

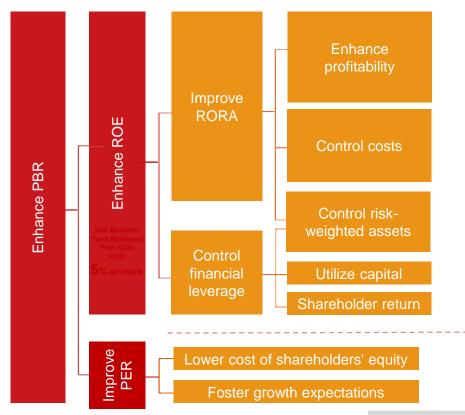
Capital allocation diagram imagined



Toward improving PBR

We will raise ROE by controlling risk-weighted assets and taking other measures while working to enhance profitability and control costs by generating integration-merger synergies. In addition, we will endeavor to improve PER by pursuing business management in a manner hoped for by the market and investors by promoting sustainability and stepping up branding efforts

Drivers for enhancing corporate value



Related measures

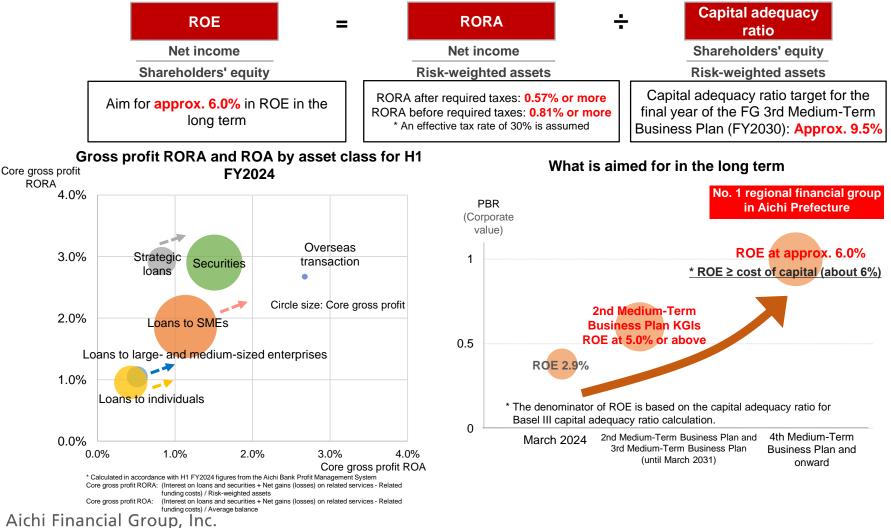
- Expand the lineup of our solution services to be provided to corporations and individuals, and strengthen our customer base
- Enhance the functions of the whole Group and pursue existing and new businesses and DX support business
- Utilize effectively banking applications, online branches and corporate platforms
- Strengthen our block operating structure to optimize the branch networkfunctions and deploy personnel optimally
- Reduce counter operations and concentrate operations on headquarters, thus zeroing out branch administrative operations
- Pursue a consulting and solution based business model not reliant on riskweighted assets
- Step up relationships with customers and diversify revenue sources on a group-wide basis
- Reduce strategic shareholdings
- Contemplating a total shareholder return ratio of 30% or more with a minimum annual dividend of 100 yen per share in accordance with our shareholder return policy
- Pursue enterprise and business management in a manner hoped for by the market and investors by promoting sustainability, enhancing employee engagement and stepping up branding efforts

Relation between PBR, ROE and cost of shareholders' equity



Efforts intended for improving RORA

- Cost of shareholders' equity is thought to be approx. 6% In order to achieve a capital adequacy ratio of approximately 9.5%, the goal of the 3rd Medium-Term Business Plan, while aiming for an ROE of approximately 6.0%, it is necessary to secure earnings with an eye on 0.81% in RORA (before taxes).
- The Group will place the highest priority on supplying risk-weighted assets for loans to local SMEs and individuals, and will aim to improve RORA with an eye on overall profitability by strengthening its customer base and pursuing a consulting- and solution-oriented business model.



Reduce listed strategic shareholdings

Book value
 Market value
 Ratio to FG net assets (%)

Reduction goal: We aim to <u>reduce strategic shareholdings to approx. 20% of consolidated net assets</u> by the end of FY2030 <u>on a market-value basis</u>

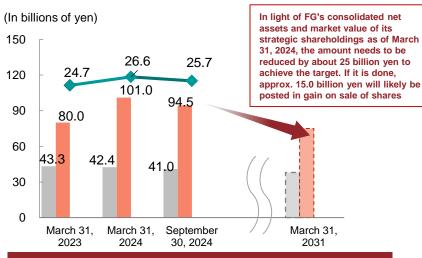
Cash generated through

the reduction of listed

strategic shareholdings

Cash generated by the planned reduction will be used for human capital investment, digital transformation (DX) investment, group strategy deployment-related investment, equity of capital, and shareholder returns.

State of reduction (on an FG basis)



State of reduction (simple sum for the two banks)



	March 31, 2023	March 31, 2024 September 30, 2024		YoY	
Number of issues (A)	117	112	112	± 0	
Book value (B)	43.3 billion yen	42.4 billion yen	41.0 billion yen	(1.3 billion yen)	
Market value (C)	80.0 billion yen	101.0 billion yen	94.5 billion yen	(6.4 billion yen)	
Nikkei Stock Average (D)	27,986 yen	40,369 yen	37,919 yen	(2,450 yen)	
FG net assets (E)	323.4 billion yen	379.5 billion yen	366.9 billion yen	(12.5 billion yen)	
Percentage of FG net assets (C/E)	24.7%	26.6%	25.7%	(0.9%)	

* The simple sum for the two banks differs from the simple aggregation of their strategic shareholdings because, for accounting purposes at the time of the business integration, Aichi Financial Group, Inc. acquired from Chukyo Bank, Ltd. its listed shares at the market values on September 30, 2022 (on an FG basis, the book value of Chukyo Bank's strategic shareholdings was revalued in accordance with the market values on September 30, 2022).

Human capital investment

DX Investment



Investment resulting from the pursuit of our group strategies

Enhancement of equity capital facilitating the supply of risk-weighted assets intended to support the region

Shareholder return

Enhance group strategies

We established the Group Strategy Department on April 1, 2024, to optimize the allocation of capital such as human capital and knowledge, and strengthen the operational management system for our group strategies.
 We will enhance Aichi FG's consolidated earnings by expanding our investment in growth areas and the

Outline of the Group Strategy Department

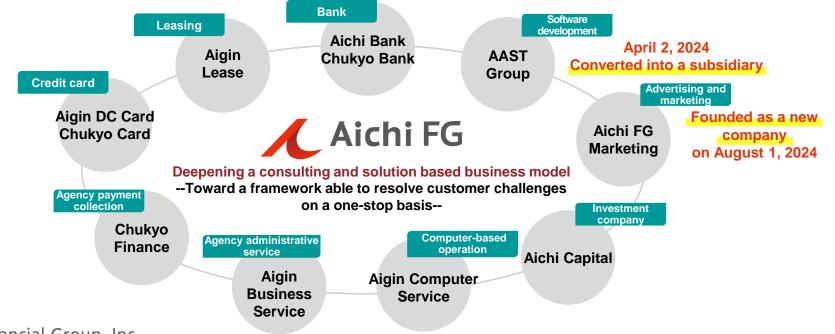
Function

business domains.

- * Strategic function: Provides support and operational control for business planning and sales strategy formulation at affiliates
- * Management function: Supervision of the business management and internal control of affiliates
- Framework
- * Five members composed of one manager and other staff members are exclusively in charge of the Group Strategy Department.
- * Director, Group Strategy Department: Yukinori Ito, President

Group affiliates (excluding banking business operators)

- Leasing business: Aigin Leasing
- Credit card business: Aigin DC Card and Chukyo Card
- Investment company: Aichi Capital
- Agency payment collection: Chukyo Finance
- ◆ Agency administrative service: Aigin Business Service
- Computer-based operation: Aigin Computer Service
- Software development: AAST and 3 other companies (AAST Group)
- Advertising and marketing: Aichi FG Marketing



III. Progress of the FG 1st Medium-Term Business Plan

Positioning of the 1st Medium-Term Business Plan: Integration schedule

- In January 2025, the two banks under the umbrella of the Group will be merged and their systems will be integrated, giving birth to Aichi Bank, Ltd.
- Costs such as for system integration, system-related matters, and branch reorganization at the two banks will likely occur early, and these costs will grow in stages until FY2024 before declining thereafter.

Period of the FG Medium-Term Business Plan

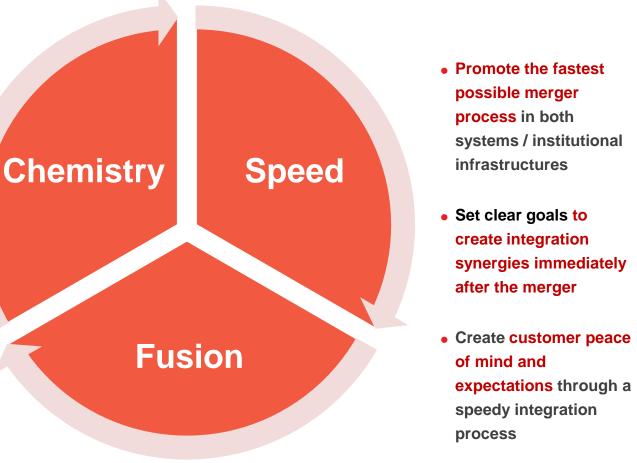
 After the integration, synergies are expected to be maximized by: i) creating large scale of strategic human capital through a coupling of the two banks' functions; ii) sharing various consulting expertise in their strengths; and iii) enjoying cost reduction effects from a post-merger reorganization of branches.

Preparatory period		Synergies realization period		Synergies maximization period					
F	-Y2022	FY2023	FY2024	FY2025	FY2026	FY2027	FY2028	FY2029	FY2030
	1st Medium-Term Business Plan		2nd Medium-Term Business Plan		3rd Medium-Term Business Plan				
		strategy steps to launch of the n merger bank							
		Project "6" ted PMI measu ter the FG esta		Realize synei	gistic effects a	it early stages	Maximize s	ynergies fron	n the merger
	Provide ac	dministrative servi	ce training						
	-	he human resourc							
	-	headquarters and							
		to a joint branch fo pertise / human ro development					ni FG		
	ι	Jnify sales system	s			Aich			
						AICI あいちフィナン			
cto	ber 2022	Two-	·bank merger a	nd system inte	egration	00007177	シャルンルーン		
	tablishmer i Financia		Aichi Ba	nk founding	0				

Positioning of the 1st Medium-Term Business Plan: Plan themes

あいちフィナンシャルグループ Aichi Financial Group

- Realize synergistic effects from "chemical reactions" through active discussions and expertise sharing among subsidiary banks and FG employees, something that cannot be produced independently
- Set as a goal achievement of more than the sum of individual abilities in the new business model
- Evolve to a "challengeable corporate culture"

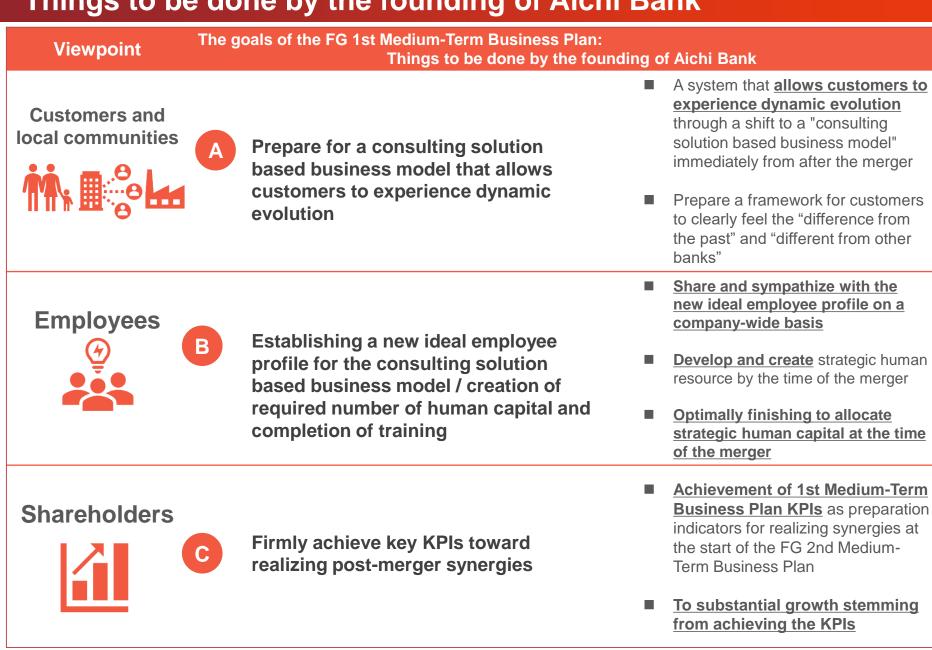


- Facilitate the integration of the two subsidiary banks during the intensive PMI* period of 6 months after the establishment of the FG
- Early realization of "substantial integration" of through personnel exchange and joint measures before the merger * PMI (Post-Merger Integration): An integration

Aichi Financial Group, Inc.

* PMI (Post-Merger Integration): An integration process designed to maximize integration effects

The goals of the FG 1st Medium-Term Business Plan: Things to be done by the founding of Aichi Bank



Four key strategies toward the goals of the 1st Medium-Term Business Plan



3

Prepare for a full transition to a consulting solution based business model

- Establish a consulting and solution based business model and implement it at subsidiary banks in advance
- Establish a branch and headquarters structure that enables customers to feel a product/service lineup, a sense of speed, a new bank ethos and a corporate culture that were previously absent, starting from immediately after the merger

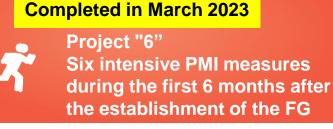
Realize synergies early by enhancing management efficiency

- Speedy system / System infrastructure integration plan
- Create strategic human capital on a large scale by streamlining management through the merger
- Pre-merger promotion of intra-bank branch corunning



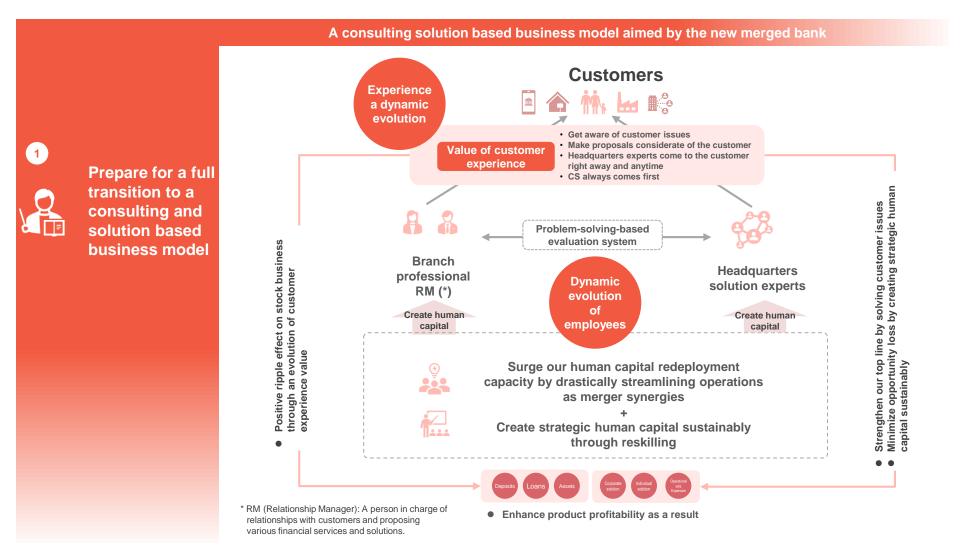
Large scale shift of employees to the human capital required for a new business model

- Establish a new human capital profile able to greatly change the value of customer experiences starting from immediately after the merger, and share it with all employees
- Complete extensively developing and creating strategic human capital by the time of the merger
- Promote fusion and chemistry among employees



• With the first six months after the establishment of FG (from October 2022 to March 2023) as a toppriority period, we focused on the six key initiatives in order to provide services meeting customers' expectations, by quickly generating synergies and integrating the staff of both banks.

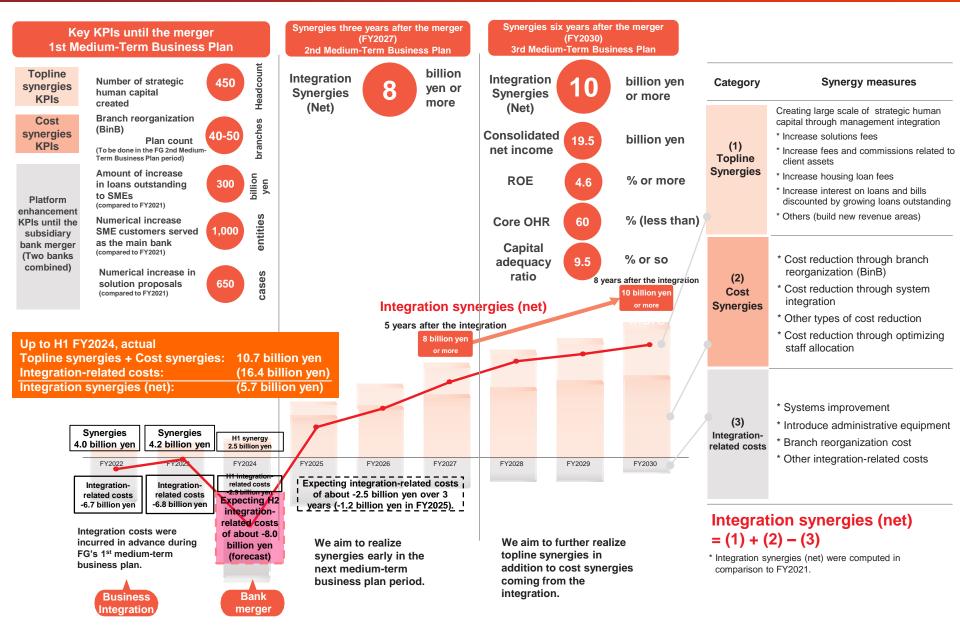
Prepare for a full transition to a consulting solution based business model



Large scale shift of employees to the human capital required for a new business model

	A new human	capital profile required for consulting soluti	on based business mode	el at Aichi Bank
2	Employee profile A	 Ability to understand customers Ability to understand customers Hypothesis setting and issue finding skills Ability to collect and analyze data FP Level 1 / Small and Medium Enterprise Managemen Consultant / IT-related qualifications, etc. 	Number of employees required to be created and developed by January 2025	September 30, 2024, actual
Large scale shift of	Employee profile B	 Headquarters solution expert ✓ Field expertise and problem-solving skills ✓ External networking capabilities ✓ Headquarters sales capabilities ✓ Market value that can be used in other companies and industries ✓ Utilize external human capital (mid-career recruitment) 	and	75 (Combined total for corporations and individuals)
employees to the human capital required for a new business model	Employee profile C	 Internal consulting staff for operational references Ability to identify inefficiencies in operations in front desserver support operations and middle and back office operations ✓ Ability to define internal problems ✓ Ability to implement productivity improvement measure internally ✓ DX Skills 	sk 50	58
	Employee profile D	 ✓ Master skills apt for the times in a flexible manne so that re-deployable human resources created b operational efficiency can be used not only for solutions business but also <u>as strategic human</u> <u>capital in new business axes that are expanded</u> in response to changes in the business 	by loo / year	134
Aichi Financial G	Group, Inc.	environment Tota	450	492 32

1st Medium-Term Business Plan KPIs and integration synergies



The goals and achievements of the 1st Medium-Term Business Plan

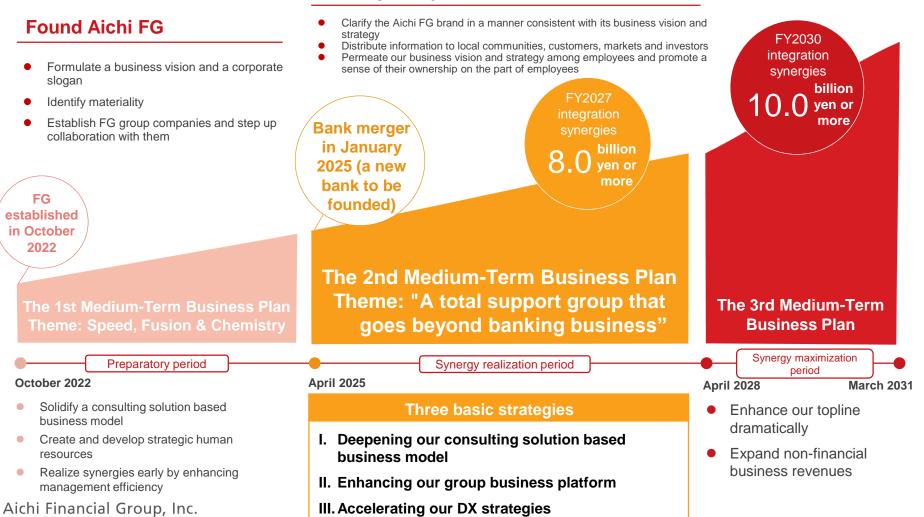
(1) Financial numerical targets	Item	FY2021, actual	H1 FY2024, actual	FY2030 targets, 6 years after the merger
	ROE	4.53%	3.81%	4.6% or more
	Consolidated net income (interim)	14.7 billion yen	7.1 billion yen	19.5 billion yen
	Core OHR	67.70%	71.20%	Less than 60%
	Capital adequacy ratio	9.36%	9.04%	Approx. 9.5%
(2) Topline targets	Item	FY2021, actual (In millions of yen)	H1 FY2024, actual (In millions of yen)	FY2024, targets (In millions of yen)
	Interest on loans and bills discounted	34,567	18,783	36,00
	Fees and commissions	14,377	8,526	16,00
	Of which solution-related fees	3,051	2,606	3,90
	* Interest on loans is the target value the announcement of this Medium-Term E			ng at the time of the
	Item		H1 FY2024, actual	FY2024, targets
(3) Key KPIs up to the merger Two banks combined	Number of strategic human capital	492 people	450 people	
	Increase in loans to SMEs (Compa	353.7 billion yen	300.0 billion ye	
	Numerical increase in SME custon the main bank (compared to FY202	771 entities	1,000 entities	
	Numerical increase in solution proposals (compared to FY2021)		792 cases	650 case

IV. Outline of the FG 2nd Medium-Term Business Plan

The positioning of FG the 2nd Medium-Term Business Plan to be toward FY2030

 Based on the initiatives in the First Medium-Term Business Plan, we will solidify our integrated group management with the new bank at the core, and realize a "total support group that goes beyond the banking business"
 No. 1 regional financial

Solidify and permeate the Aichi FG brand



group in Aichi Prefecture

Three basic strategies premised on the external and internal environment

 Three basic strategies are presented for the 2nd Medium-Term Business Plan period in consideration of business challenges in the environment surrounding the Group No. 1 regional financial group in

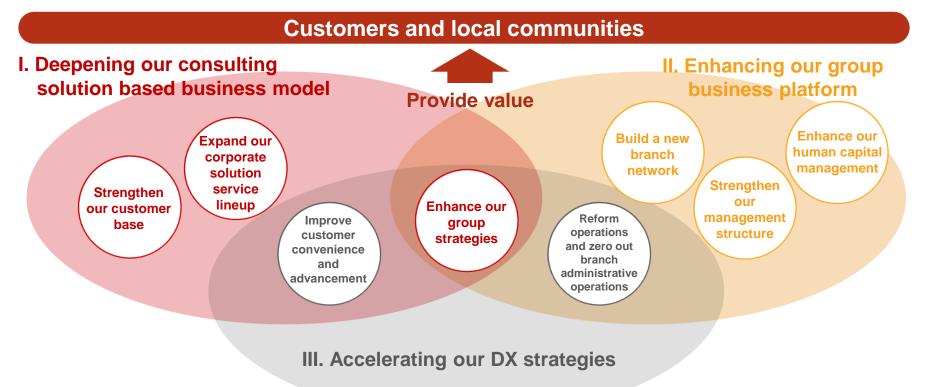
FG 3rd Medium-Term **Business Plan** Business issues during the 2nd FG 2nd Medium-Term Business Plan Medium-Term Business Plan period Theme: A total support group that goes beyond banking business Strengthen our solutions Expand our Stagnating business after net interest I. Deepening our consulting solution based customer earnings per income base employee business model Improve productivity per employee by promoting the II. Enhancing our group business platform deployment of human resources to the front office, Fees and Integrationan area directly leading to **III.** Accelerating our DX strategies commissions related costs revenue generation increased but occurred ahead Streamline operations toward were stagnant of realizing downsizing branches and synergies from as a organizations the business percentage of integration total revenues Business issues during the 2nd Medium-Term Business Plan period • Meet the request for optimally using and distributing FG 1st Medium-Term business resources **Business Plan** Cater to rising financial service needs such as for application Theme: Speed, Fusion Preparations for using and various financial instruments Preparations for & Chemistry the transition to a founding Aichi consulting • Provide services requiring high specialty to customers FG and merging solution based pressured to undergo business structure transformation the banks business model Internal Business management mindful of capital efficiency environment Interest in asset management Pursue digitization (DX 1.0) Progress of digitization (AI utilization and DX 2.0) Declining working-age population and generational change in management executives External Pressure to change industrial structure environment Assistance to startups

Aichi Financial Group, Inc.

Aichi Prefecture

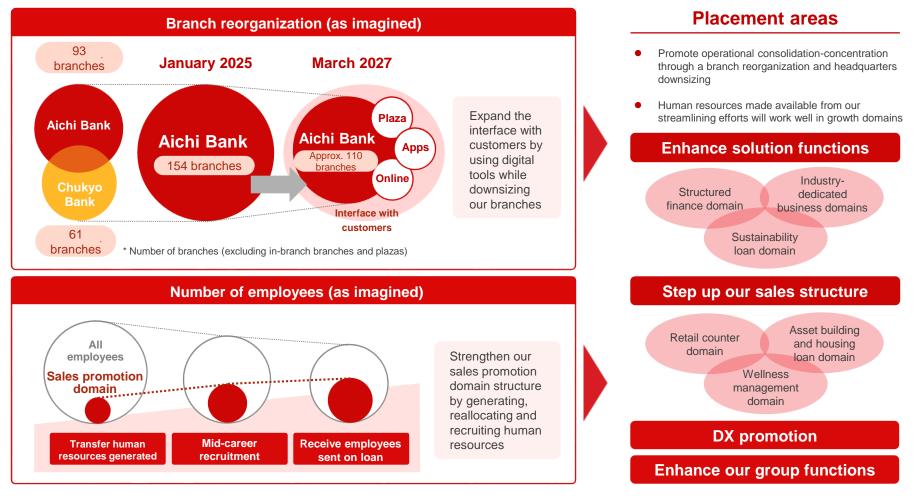
Three basic strategies and key measures

- We will provide consulting solutions designed to resolve business issues facing corporate and individual customers while maximally utilizing the functions of the Group (I)
- We will rebuild and strengthen the framework supporting Basic Strategy I (branch channels and human resources) and work to enhance the management structure designed to operate the framework optimally and appropriately (II)
- We will accelerate our DX strategy in order to pursue, more efficiently and effectively, Basic Strategy I for the customer front and Basic Strategy II for business platform (III)



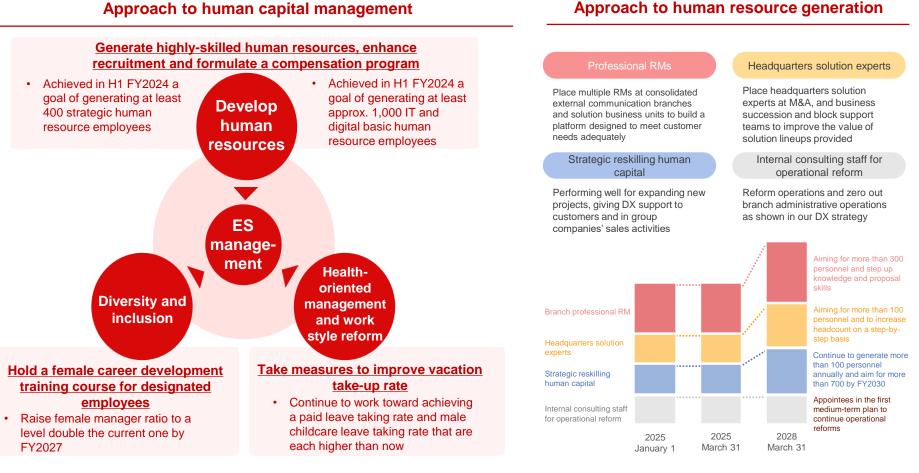
Rebuild our branch network through store integration and functional revisions

- The new bank's branches (outlets) will be reduced to approx. 110
- By revising our branch functions, we will establish a framework in which full banking function will be made available by each operating block composed of multiple branches



Initiatives on human capital management

- We believe that human resources are key to turning Group's management vision into reality and enhancing our corporate value
- The Group pursues various measures such as for human resource development, diversity and inclusion, health management and work style reform with ES management aimed to enhance employee satisfaction as its centerpiece
- We will pursue human resource-related measures and recruit continually to generate strategic human resources and assign the right persons to the right positions while enhancing their functions

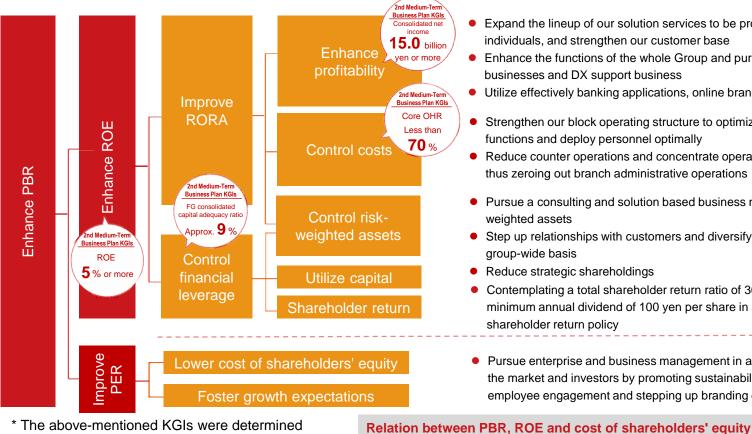


Key measures, initiative policies and KGIs to enhance corporate value

We will take priority measures toward enhancing our corporate value and aim to achieve the four KGIs of the 2nd Mid-Term Business Plan comprising "consolidated net income of 15 billion yen or more," "core OHR of less than 70%," "consolidated capital adequacy ratio of approx. 9.0%," and "ROE of 5% or more." Drivers for corporate value enhancement

PBR

Drivers for enhancing corporate value



Related measures

- Expand the lineup of our solution services to be provided to corporations and individuals, and strengthen our customer base
- Enhance the functions of the whole Group and pursue existing and new businesses and DX support business
- Utilize effectively banking applications, online branches and corporate platforms
- Strengthen our block operating structure to optimize the branch networkfunctions and deploy personnel optimally
- Reduce counter operations and concentrate operations on headquarters, thus zeroing out branch administrative operations
- Pursue a consulting and solution based business model not reliant on riskweighted assets
- Step up relationships with customers and diversify revenue sources on a group-wide basis
- Reduce strategic shareholdings

X

X

ROE

RORA

PER

Financial

leverade

- Contemplating a total shareholder return ratio of 30% or more with a minimum annual dividend of 100 yen per share in accordance with our shareholder return policy
- Pursue enterprise and business management in a manner hoped for by the market and investors by promoting sustainability, enhancing employee engagement and stepping up branding efforts

×

* The above-mentioned KGIs were determined on the basis of the currently-prevailing financial environment.

Aichi Financial Group, Inc.

Cost of shareholders' equity earnings growth rate

V. Sustainability initiatives

Sustainability policy

Aichi Financial Group's management vision is "Contribute to the prosperity of local communities through financial services," and based on this philosophy, we aim to "realize a sustainable society" and "sustain the growth of our group" through our business activities.



1. Policies for Addressing Environmental Issues

To realize a sustainable society, we recognize that addressing environmental issues is an important management issue, and will work to reduce environmental impact and conserve biodiversity through our business activities.

- * We support customers who address environmental issues by developing and providing environmentally friendly products and services.
- * We will strive to promote resource and energy conservation in our business activities.
- * We will strive to foster the awareness of our officers and employees regarding our efforts to address environmental issues.

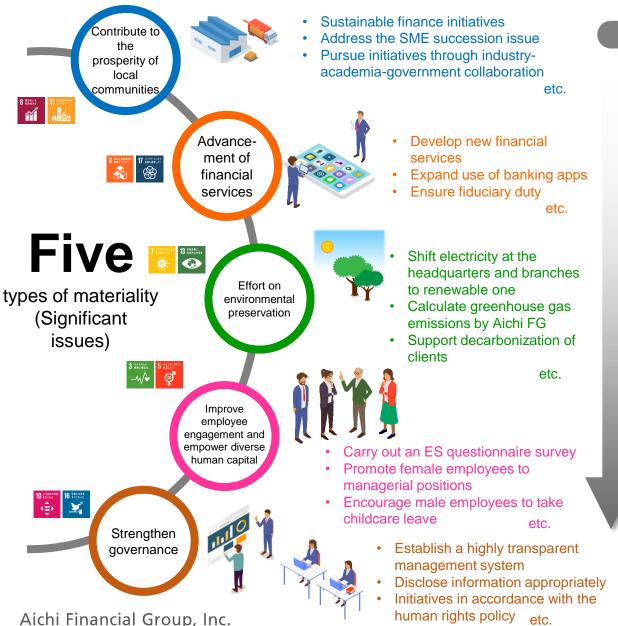
2. Policy for Addressing Social Issues

We will contribute to the realization of sustainable local communities by proactively and independently addressing various social issues surrounding the community.

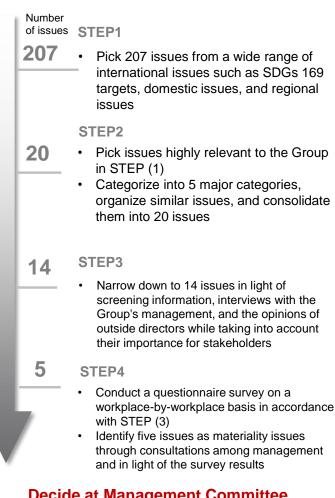
- * We will comply with laws and regulations related to human rights and give consideration to the human rights of all people in any of our business activities.
- * We will provide comprehensive solutions for the development of local economies and the resolution of customers' needs and issues on a group-wide basis, and contribute to the sustainable growth of local communities.
- * We will respect the values of each and every executive and employee, and create a work environment where diverse human resources can work in a healthy and active manner under fair and appropriate treatment.
- 3. Sustainability promotion system

In order to promote initiatives for sustainability, we have established the Sustainability Committee to discuss important issues related to sustainability, including climate change, and appropriately allocate the management resources necessary to build and promote an appropriate business portfolio, and implement organizational improvements.

Materiality (significant issues)



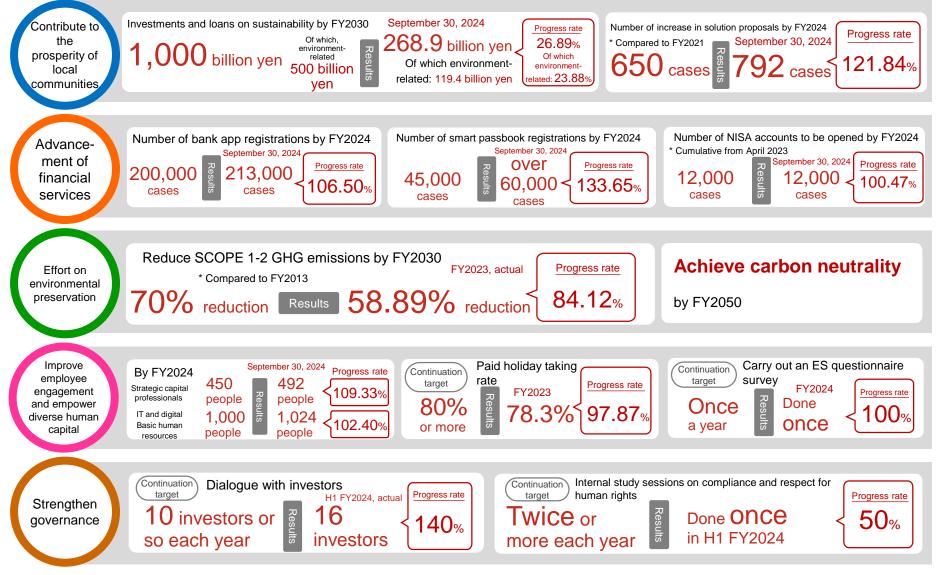
Materiality identification process



Decide at Management Committee meeting after consultations by the Group's Sustainability Committee

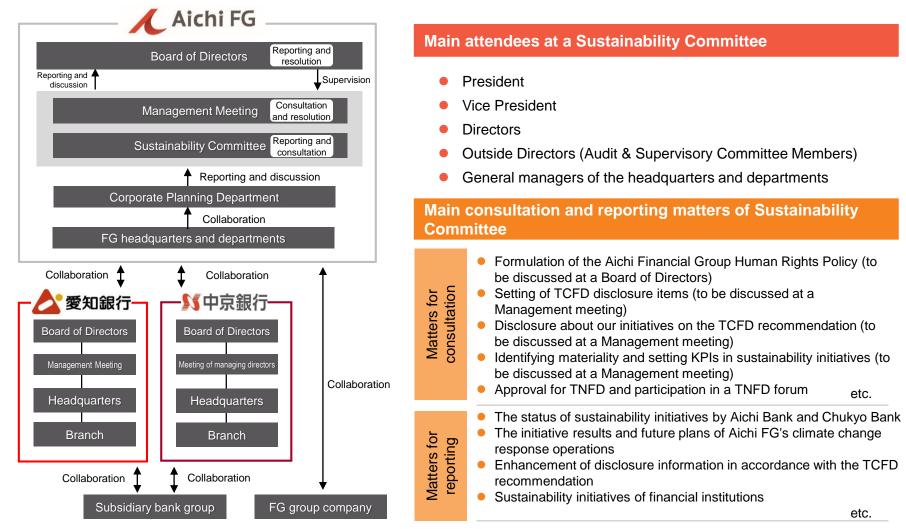
Materiality KPIs and progress

We will practice business activities in accordance with the identified materiality and contribute to the prosperity of local communities through financial services.



Initiatives on the TCFD recommendations: Governance

- We set up the Sustainability Committee in order to strengthen the promotion of the Group's sustainability management and improve the effectiveness of various measures over the medium to long term in appropriate response to materiality items identified. The Sustainability Committee is mainly responsible for consulting and reporting on the formulation of strategies for important sustainability-related issues, as well as for overseeing and managing the progress of our sustainability initiatives.
 Supervision and progress management in sustainability initiatives are reported to the Sustainability Committee at least once a half year and to the Board of Directors at
- Supervision and progress management in sustainability initiatives are reported to the Sustainability Committee at least once a hair year and to the Board of Directors at least once a year. Important matters are brought up for discussion and decision-making at meetings of the Board of Directors and the Management Committee.



Initiatives on the TCFD recommendations: Strategy

Opportunities and risks

The Group analyzes opportunities and risks related to climate change. In our analysis, we set short, medium, and long timelines. In order to capture the impact of climate change, which is highly uncertain, we use the IEA(*1)1.5°C scenario (NZE scenario) and the IPCC(*2) 4°C scenario (RCP8.5 scenario) to classify the degree of impact into major, medium, and minor ones, and strive to understand the impact of each opportunity and risk.

Opportunities and risks as		es and risks as	Description	Risk category	Extent of scenario impact		Timeline		
	classified				1.5°C	Over 4°C	Short-term: 2025 Long-term: 2050		
	,	Government policies and legal regulation	Impact of higher cost from the introduction of carbon taxes on business partner operations	Credit risk	Big	Small	Short term to long term		
	Transition risk	Market	Impact of higher raw material prices from the transition to a decarbonized society on business partner operations	Credit risk	Big	Small	Short term to long term		
	Fransi t	Market	Changes in the value of securities holdings related to industries to be impacted by the transition to a decarbonized society	Market risk	Big	Small	Short term to long term		
×		Reputation	Corporate value decline caused by a delay in appropriate response or disclosure for climate change and environmental preservation	Operational risk	Big	Small	Short term to long term		
Risk			Impact on business partner operations due to the growing severity of weather phenomena such as typhoons and floods and damager to the value of pledged assets	Credit risk	Medium	Big	Short term to long term		
	Physical risk	Acute	Damage to the Group's operating bases due to severe weather phenomena such as typhoon and flood	Operational risk	Medium	Big	Short term to long term		
	Physic		Typhoons, floods, or other weather events causes customers' cash flows to deteriorate, resulting in an outflow of deposits held by Aichi FG	Liquidity risk	Medium	Big	Short term to long term		
		Chronic	Impact on business partner operations due to increasing average temperatures, rising sea levels, and damage to the value of pledged assets	Credit risk	Small	Big	Long term		
		Products	Exercise financial intermediary functions to meet increased demand for capital investment and other financing, including ESG finance, from business partners engaged in environmental conservation initiatives.	-	Big	Small	Short term to long term		
:	rtunities	Opportunities	runities	and services	Exercise consulting functions for business partners facing challenges in responding to decarbonization and environmental preservation	-	Big	Small	Short term to long term
	Oppo	Asset efficiency	Lower operating costs through energy conservation and utilization of renewable energy sources and new technologies	-	Big	Medium	Short term to long term		
		Stringency	Enhance corporate value due to an appropriate response and disclosure for climate change and environmental preservation	-	Big	Medium	Short term to long term		

Aichi Financial Group, Inc. (* 1) IEA: International Energy Agency (*2) IPCC: Intergovernmental Panel on Climate Change

Initiatives on the TCFD recommendations: Strategy

Scenario analysis

Scenario analysis is conducted for transition and physical risks with the aim of understanding the impact of climate change risks on our group.

Transition risk

From among industries that the TCFD recommendation says are likely to be easily impacted by climate change, we chose the electric power sector and the automobile sector, predicted to be greatly impacted by the Group's migration risk, as our transition risk analysis targets. Details of the analysis are as follows.

	Target sectors	Electric power sector and automobile sector	Scenario analysis	
eason for choice	Electric power sector	The electric power sector accounts for about 40% of Japan's GHG emissions by sector		/ a
Reason choic	Auto- mobile sector	It is the key industry in Aichi Prefecture in which the Group operates	Analysis description	f F I
	cenario nalysis	「IEA's 1.5°C」 scenario		k
	nalysis scription	We analyzed potential impact on our finances from higher costs coming from the introduction of carbon taxes	Analysis target	
Tar	get period	Did a simulated computation with the period up to 2050 as the target period and from March 31, 2024	Target period	
	nalysis result	An annual increase of about 1.6 billion yen in impact on our credit costs (from March 31, 2024)	Analysis result	i

Physical risk

Based on the IPCC 4°C scenario and assuming a rising frequency of flooding, we analyzed potential impact on our credit costs from real estate collateral damage of business partners predicted to suffer flooding (see Hazard Map) that are served by the Group's branches. Details of the analysis are as follows.

Scenario analysis	Based on the [IPCC's 4°C] scenario
Analysis description	Assuming a rising frequency of flooding, we analyzed potential impact on our credit costs from real estate collateral damage of business partners predicted to suffer flooding (see Hazard Map) that are served by the Group's branches
Analysis target	Did a simulated computation for flooding and operational credit
Target period	Did a simulated computation with the period up to 2050 as the target period and from March 31, 2024
Analysis result	A cumulative increase of about 1.3 billion yen in impact on our credit costs (from March 31, 2024)

We did simulated computations for the scenario analysis results under certain assumptions

The simulated computations done under the assumptions found potential impact on the Group to be limited, but we will continue to revise and refine our assumptions, including analysis methodologies.

Initiatives on the TCFD recommendations: Risk management

Process of risk management for climate change

- We keep our business management sound by doing integrated risk management, a self-control-based risk management format in which our risks assessed by risk type are fully compared and contrasted with the Group's business capability.
- We will manage climate change risk while being aware of its potential impact on our business activities and financial position. Specifically, we will manage mainly credit risk from climate change impacts on our business partners' operations and from business performance changes as well as operational risk from disaster damage to the Groups' branches, and will take various measures as necessary.

Risk classification	Definition	Transition risk cases	Physical risk cases	Timeline Short-term: 2025 Long-term: 2050
Credit risk	A type of risk in which the Group suffers an asset value decline or loss as a debtor's financial position deteriorates	Impacts on business partners' operations and finances due to inability to cater to changes in government policies, regulation, customer requirements, and technological developments	Direct damage to customers' assets from abnormal weather and knock-on effects on their operations and finances owing to indirect impacts on supply chains	Short term to long term
Market risk	A type of risk in which assets and liabilities held by the Group fluctuate in value due to changes in various market risk factors, such as interest rates, prices of securities, and foreign exchange rates, causing it to incur loss, and the Group incurs loss due to fluctuations in income generated from assets and liabilities	Changes in the value of securities holdings related to industries to be impacted by the transition to a decarbonized society	Market disruptions caused by abnormal weather and resultant fluctuations in the value of securities holdings	Short term to long term
Liquidity risk	A type of risk in which the Group incurs loss as it struggles to obtain needed funds due to a mismatch between operation and financing periods, to unforeseen cash outflows, or to being forced to raise funds at interest rates much higher than usual, or to being unable to trade in the market or being forced to trade at prices significantly unfavorable than usual due to a market turmoil	A potential deterioration in the market financing environment for the Group due to a reputational compromise caused by delays in responding to the transition to a decarbonized society	A type of risk in which cash outflows grow due to deposit withdrawals by business partners hit by abnormal weather, for the purpose of restoration and recovery	Short term to long term
Operational risk	A type of risk in which the Group incurs loss directly or indirectly due to the impropriety of its internal processes, behaviors of executives and employees, or system malfunctioning or due to external events	Deterioration of reputation due to delays in responding to the transition to a decarbonized society	Operational suspension at branches and data centers due to damage caused by abnormal weather	Short term to long term

Climate change-related risk

Initiatives on the TCFD recommendations: Risk management

Investment and loan policy aimed to realize a sustainable society

Policies for positive impacts on the environment and society

- 1. We will actively assist business activities related to the transition for a decarbonized society, energy conservation and renewable energy.
- 2. We will actively assist business activities related to the enhancement of medical care, welfare, and education that deal with issues such as an aging population and a declining birthrate.
- 3. We will actively assist business activities positively impacting the formation of a sustainable society, such as business succession, business founding that helps develop local communities, and innovation-based corporate founding.
- 4. We will actively assist business activities that contribute to maintaining and developing social infrastructure and local disaster prevention and mitigation.

Policies for specific businesses and sectors that are highly likely to have negative impacts on the environment and society

Cross-sector

1. Businesses related to child labor, forced labor, or human trafficking We will not invest in or provide loans to businesses violating human rights, such as child labor, forced labor, and human trafficking, in breach of the Group Human Rights Policy or international human rights standards (such as Universal Declaration of Human Rights, Guiding Principles on Business and Human Rights).

2. Businesses related to human rights violations in conflict areas

We are aware that in conflict zones there may be serious negative human rights impacts. We will respond carefully and discreetly to a business that causes or encourages human rights violations in conflict areas or is directly linked to human rights violations.

3. Other businesses

We will not invest in or provide loans to businesses that are illegal or have an illegal purpose, run counter to public order and morals, or violate the Washington Convention.

Specific sectors

1. Coal-fired power generation business

We will not invest in or provide loans for constructing new coal-fired power plants or for plant expansion projects increasing greenhouse gas emissions. However, we will be cautious when exceptionally considering a case such as disaster response or a project conforming to the Japanese government's energy policy.

2. Non-humanitarian weapons production and development business

We will not invest in or provide loans to companies that manufacture or develop cluster munitions, nuclear weapons, biological or chemical weapons, or antipersonnel landmines.

3. Forest logging business and palm oil plantation development business

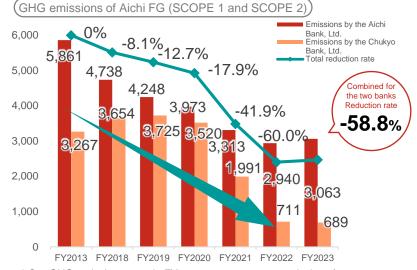
We are aware that, while timber and palm oil are important raw materials essential for daily life and the maintenance of society, large-scale deforestation, including illegal logging, could potentially have serious negative impacts on climate change and ecosystems. We will take prudent action with due attention to environmental and social considerations.

Initiatives on the TCFD recommendations: Indicators and targets

GHG emissions reduction targets (SCOPE 1 and SCOPE 2)

Reduce our GHG emissions by 70% from FY2013 levels by FY2030

✓ Aim to become carbon neutral by FY2050



* Our GHG emissions grew in FY2023 year on year as emissions from gasoline use (SCOPE 1) increased due to our sales activities having gone into full swing with the impact of the COVID-19 pandemic behind us, and emissions from electricity use (SCOPE 2) rose due to securing sites to promote system integration.

Targets for investments and loans on sustainability

Aichi Financial Group, Inc.

Make investments and loans worth a cumulative total of **1 trillion yen** by FY2030

(including 500	(In billions of yen)			
FY2022 FY2023 H1 FY2024			Cumulative total	
Investments and loans, actual	66.0	144.5	58.4	268.9
Of which, environment-related	32.7	59.6	27.1	119.4

GHG emissions (SCOPE 3)

Starting in FY2023, we began to calculate for categories from 1 through 5 and category 15 of SCOPE 3. We will continue to expand the scope of calculations and upgrade our calculation methods.

FY2023 GHG emissions (SCOPE 3)				(Unit: t-CO2)
;	SCO	PE3 calculation items	FY2023	Main calculation description and method
Category	1	Products and services purchased	17,907	Passbooks, cards, office supplies, repair and maintenance fees
	2	Capital goods	9,678	Buildings, movable property, software
	3	Fuel and energy related activities not included in SCOPE 1 and SCOPE	n 897	Power not included in SCOPE 1 and 2
	4	Transportation and delivery (upstream)	1,717	In-bank mails and postage.
	5	Waste from business activities	15	Industrial waste, magazines, newspapers
	6	Business trip	449	Calculation Method: CO2 emissions = \sum (number of employees x emissions intensity)
	7	Employee commuting	1,011	Calculation Method: CO2 emissions = \sum (number of employees x number of business days x emissions intensity)
	15	Investments and loans	8,037,060	Financed emissions = Emissions for each lender x attribution factor * Emissions by each lender Use values disclosed by each borrower and, if unavailable, use estimates * Attribution coefficient Loan amount / (each borrower's debt + equity) Please note that the results of these types of calculations could potentially change significantly in the future due to increased disclosure by customers and the progress of estimation methodologies.
SCOPE 3 total 8,068,734			8,068,734	,,,

* Categories 8, 9, 10, 11, 12, and 14 of SCOPE 3 are not applicable.

Support for the automobile sector

The automobile industry, a major industry in Aichi Prefecture, has been accelerating the carbon neutralization of supply chains, progress in EVs, progress in overseas local production, and development of the mobility industry (structural changes in added value). Through financial services, we support our business partners that underpin the automobile industry.

Support menu

- Sustainability linked loans
- Positive impact finance
- SDGs assessment service
- GHG emissions/SBT reduction target (Greenhouse gas emission reduction targets) formulation support

Support menu

- Establish overseas offices
- Finding new overseas suppliers-customers
- Cross-border M&A
- Overseas loans
- Assign instructors to overseas business seminars

Carbon neutralization of supply chain

* Aim to become carbon neutral by 2050 for the entire life cycle of the automobile industry

* Moves to demand carbon neutrality from investee companies

• Achieve carbon neutrality/

Progress of EV shift:

* The U.S., European nations, and Japan are manifesting carbon neutral by 2050. * Japan manifest 100% electric vehicles in new car sales by 2035.

 Shifting to EVs will reduce the number of parts as engines and transmissions will not be needed, while motors and batteries will remain in place.

- Identify impact on own company's business
 - Obtain new order, intake opportunities in light of the company's own management resources

Development of the mobility industry: Structural changes in added value

* Competition intensifies due to the entry of providers of mobility services and suppliers of critical units and components

* The progress of CASE and MaaS causes added value to shift from vehicles and parts to services, solutions, and systems.

 Lower the development cost for high value-added products and services

1 trillion yen in sustainabilityrelated investments and loans (Achieve by FY2022-2030) Enhancement of fees and commissions by using consulting function

Support menu

- Business matching
- Business plan development assistance
- Business succession and M&A
- Recruitment and placement service (Executive management and
- experts)

research)

- Digitization and DX assistance
- Subsidy applications
- Monozukuri technical support team

(Advisor for onsite improvement)

 Industry-university collaboration (Technical consultation and joint)

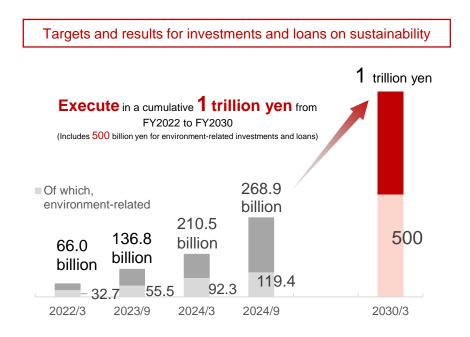
Aichi Financial Group, Inc.

Progress of overseas local production

* To avoid supply chain disruptions stemming from geopolitical risks such as trade tensions and disaster risks such as infections to COVID-19, OEMs and major parts suppliers are accelerating local production and local procurement in growing markets overseas.

Global production system) and stable supply/

Sustainable finance



Positive Impact Finance

A loan product that conforms to the framework of international financial principles and comprehensively analyzes and evaluates the environmental, social, and economic impact of the customer's corporate activities (impact assessment).

* Result: (as of September 30, 2024)



7 cases / 1.6 billion yen 9 cases / 2.4 billion yen



Sustainability-linked loans

Sustainable management assistance loan / Contributory loan with SDGs / ESGs targets

This is a loan product for which the customer sets management goals related to SDGs and ESGs and can receive incentives such as interest rate reductions in accordance with the level of achievement.

- * Sustainability-linked loan
- Aichi Bank)
- 4 cases / 2.3 billion ven (as of September 30, 2024)
- 3 cases / 3.0 billion yen (as of September 30, 2024) Chukyo Bank
- * Sustainability management support loan
- Aichi Bank

Result: 741 cases / 53.3 billion yen (as of September 30, 2024)

* Contributory loan with SDGs / ESGs targets Chukyo Bank

Result: 1,083 cases / 51.0 billion yen (as of September 30, 2024)

SDGs private placement bonds

By using a portion of the issuance fees for private placement bonds, we will: i) donate goods such as books and sports gear to schools and municipalities designated by the issuing company; or ii) donate cash to public institutions, designated medical institutions for infectious diseases, or funds contributory to novel coronavirus measures that are each designated by the Company.



Aichi Bank

* Aigin SDGs Private Placement Bonds "Asunaro"

Result: 486 cases / 30.5 billion yen (as of September 30, 2024)

* Chukyo SDGs Private Placement Bonds "Mirai Yell" (Chukyo Bank) Result: 232 cases / 15.75 billion yen (as of September 30, 2024)

Assistance to startups

Aichi Financial Group companies such as Aichi Bank, Chukyo Bank, and Aichi Capital will work together to support startups from both financial and non-financial perspectives

Financial support



Activities of investment company Aichi Capital

Aichi Capital manages funds and provides equity in order to contribute to local communities by fostering startups and assisting business succession

- * Total investment results: 22 cases / 623 million ven (September 30, 2024)
- · Aigin Venture Fund I Limited Liability Investment Partnership (dubbed "Kinshachi")
- Aigin Venture Fund II Limited Liability Investment Partnership (dubbed "Kinshachi 2")
- Aigin Startup Fund I Limited Liability Investment Partnership (dubbed "Takechiyo")

Aichi startup consortium "Hina-no Kai"

Established in September 2022 by Aichi Bank, Chukyo Bank, Aichi Capital, Aichi Credit Guarantee Association, Nagoya City Credit Guarantee Association, Nagoya Chamber of Commerce and Industry, and Japan Finance Corporation in collaboration with one another with the objective of discovering and supporting startup companies in Tokai region, mainly Aichi Prefecture.



An endeavor to build a sustainable society by supporting startups that play an important role for creating innovation, through cooperation and collaboration with supporting financial institutions. Holds a seminar periodically.

- * Investments and loans: 25 cases / 0.45 billion yen (as of September 30, 2024)
- * Held Founding, Startup Seminars

As a "Hina-no Kai" initiative, we held a seminar for those who had just started up a business and those interested in working with a startup.

Aichi Financial Group, Inc.

Non-financial support

Collaborate with STATION Ai, one of the largest open innovation centers in Japan

Dispatch bank personnel

Since August 2023, Aichi Bank employees have been dispatched to STATION Ai

Corporation, the business entity of STATION Ai

The headquarters is moved to STATION Ai

In November 2024, Aichi Capital relocate headquarters as a partner company to STATION Ai, one of the largest open innovation centers in Japan

As a more accessible entity, we are strengthening our collaboration with startups, partners, and other companies

Co-host pitch events

Co-hosted with STATION Ai and other regional financial institutions a pitch event to provide a venue where manufacturing SMEs encounter startups offering services intended to improve manufacturer productivity.

The headquarters is moved to **STATION Ai**





Matching of startups and our business partners

Aichi Capital investees actively did matching with startups that provided products and services catering to the needs of the bank's client companies.

In January, a seminar and tasting session was held, lectured by a company providing corporate cafeteria service.



Business succession support

Specialized staff within the bank and outside experts worked together to provide advice on company share strategies and business succession schemes in accordance with customer issues

* Consultations result

(from April to September 2024)



Support for submitting a special treatment succession plan under business succession taxation system

We provided support for preparing and submitting a special treatment succession plan, a requirement for using special treatment under the business succession taxation system, which was launched in the 2018 tax reform as a system for deferring taxes payable when an owner of a small-to medium-sized company donates their own company shares to a successor or inherits them.

Applications nationwide for special treatment succession plan (cumulative total from April 2018 to March 2023) totaled 14,540, 630 of which were supported by the Group (as of September 30, 2024)

(* Fiscal 2024 Economy, Trade and Industry Tax Reform, Ministry of Economy, Trade and Industry)

M&A support

The need for M&A is growing as an option for business succession, and we provide M&A support by leveraging our operating platform in the Chubu region We also meet the business expansion needs of customers considering strategic business growth through M&A, such as operating area expansion and business diversification

* Consultations result (from April to September 2024): 10 cases (Aichi Bank & Chukyo Bank



Efforts for resolving the business issues of corporate clients

Support for the automobile Aichi Bank

* Held seminars for automotive suppliers We held seminars highlighting the latest developments in the automotive industry and case studies of carbon neutral initiatives



* Monozukuri technical support team activities

We provided a wide range of support services such as an onsite improvement advisor service, assistance for mapping out business plans, and support for utilizing public aid measures



- Activities of onsite improvement advisor Since March 2017, former employees of leading auto parts manufacturers have been working as onsite improvement advisors.
- Activities result: Total numbers of companies visited 163 / 716 (September 30, 2024)

Placement and recruitment service

We have been providing staff placement services since October 2020 by obtaining approval for fee-charging employment placement business We continued to participate in the Pioneer Human Resources Matching Project run by the Cabinet Office, helping resolve human resources issues particularly on highly-skilled professionals

* Number of consultations: 2,270 (from entry into staff placement and recruiting business in October 2020 to the end of September 2024)

Sakae-machi consulting

Aichi Bank & Chukyo Bank

We enriched various lineups from inside companies in which specialists from different departments work together to provide high-quality consulting services

- * Support for decarbonization declaration
- * Digitization consulting service
- * SDGs assessment service
- * Health management support
 * Overseas consultation service

Support for GHG emissions calculation

Aichi Bank

* Business plan formulation support

55

Donations to local communities

Donation through financial instruments

Aichi Bank & Chukyo Bank

According to a certain percentage of the customers deposits balance, and from an investment trust product that donates a part of trust fees which we supposed to receive, we donated to the following funds set up by Aichi and Mie prefectures.

* Cumulative donations (two banks combined in FY2023):

7.14 million yen (Aichi Bank 3.0 million yen, Chukyo Bank 4.14 million yen)

* Distributed to:

Children Empowerment Future Fund, Project for the Development of Leaders Supporting the Environmental Capital of Aichi, Aichi Forest and Greenery Creation Fund, Mie Child Aid Project, Aichi Prefectural Council of Social Welfare, and Mie Prefectural Council of Social Welfare

Aigin Education and Culture Foundation

Aichi Bank

The foundation annually subsidizes educational and cultural activities in regions of Aichi Prefecture.

* Total: 849 cases / 320.3 million yen

Financial education initiatives

Aichi Bank &

Chukvo Bank

Financial education activities

We accept elementary, junior high, and high school students for bank visit, give lectures at high schools, and donate lectures at university.

* FY2023 Number of students taking lectures at high school or donation lectures at university.

Total: 26 times / 441 persons

Economics Koshien

We hold an annual guiz event on finance and economics for Aichi Prefecture high school students in order to get them to learn

about these matters while having fun.

* Total of participants*: 714 persons

* From the 2nd Tokai Event to 18th Aichi Event

Aichi Financial Group, Inc.



Collaboration with local universities

Agreement on industry-academia collaboration

In collaboration with local universities and other organizations, we work on a wide range of projects such as helping our corporate clients solve problems, improving students' financial literacy and supporting their career development, and addressing SDGs.

- * Entities with which Aichi Bank concluded (in the chronological order of conclusion) Nagoya Institute of Technology, Toyohashi University of Technology, Nagoya University, Nagoya City University, Meijo University, National Institute of Technology Toyota College, Nihon Fukushi University, Aichi University, Gifu University, Nagoya University of Arts, Umemura Gakuen (11 entities)
- Entities with which Chukyo Bank concluded (in the chronological order of conclusion) Nagoya Institute of Technology, Nagoya University, Kindai University, Chubu University, Gifu University, Nagoya University of Arts, Umemura Gakuen (7 entities)

Test marketing by international students at Aichi University

A tasting event was held in which international students from Aichi University tasted foods from our business partners aiming to export goods or expand their overseas sales channels, and exchanged opinions with the business partners on issues and points of improvement for overseas sales in China, Southeast Asia, and other regions.



Diversity considerations

Handling of maiden-name deposit accounts

Aichi Bank & Chukvo Bank

Aichi Bank &

Chukvo Bank

As part of our efforts to create a worker-friendly society, we open a maiden-name bank account for those wanting one.

Provide LGBT-accommodating housing loans (Aichi Bank)

Same-sex partner was added to the definition of spouse for housing loans. Same-sex partners can apply for a pair loan and income aggregation.

Handling of agent transactions in deposit service

Aichi Bank & Chukvo Bank

To prepare for a scenario in which a customer not using the adult guardianship system or daily life independence support service struggles to conduct a deposit transaction, the customer is allowed to have a designated agent do a deposit transaction such as cash withdrawal for routine living.





Materiality (2): Advancement of financial services

Customers

We aim to advance various financial services by enhancing customer convenience through expanding non-face-to-face channels and by strengthening support for digitalization

Converted AAST Group into a subsidiary of Aichi Financial Group.

In April 2024, we welcomed AAST Group, an independent development company that provides high-quality system services mainly in Aichi Prefecture, as a subsidiary of Aichi FG. We will leverage the AAST Group's technological capabilities and expertise to improve and enhance the operational efficiency of our customers and the Aichi Financial Group.

For internal

Plus Digita

- Improve the efficiency of internal operations and upgrade them through digitization and IT
- · Foster in-bank digital human resources



- Improve the efficiency of customer operations and upgrade them through digitization and IT
- · Provide a secure digital environment by offering cloud services
- Foster digital human resources

"Plus Digital" concept: Mainly customers

- * Add digital service to the existing services composed mainly of offline service
- * Add digital service-based convenience improvement and new customer experience (CX)

"Digital shift" concept: Mainly internal

- * Transition from existing services composed mainly of offline service to digital operations
- * Operational efficiency improvement + Data utilization and DX promotion infrastructure

Rolled out digitization diagnosis service (August 2024)

In collaboration with AAST, we support corporate clients in assessing issues in backoffice operations and taking measures through digitization Aichi Bank, Chukyo Bank, and AAST were selected as indirect auxiliary business operators for the Regional Digitalization Support Promotion Project of the Cabinet Office

Efforts toward DX

Formulate a DX promotion plan

We aim to provide a new kind of customer experience by combining offline services, a strength of regional financial institutions, with digital services needed by customers.

Strengthen nonface-to-face channels

improve convenience and saving labor

Assist customers and

Build a system able to assist customers and local

communities on IT, digital, and DX issues, from identifying

Foster IT and digital human capital and collaborate with

IT-DX companies, thus developing a platform and solution

local communities

them to solving them

required for solving issues

Provide a service platform that enables customers to

connect with the bank anytime, anywhere and easily

Build a system that enables various procedures to be

done via smartphone and PC without using paper, and



Reforming operations and branches



СХ

Cyber security

servi

- Promote labor-saving and speedy operations by digitizing and automating internal bank operations done mainly in writing and manually
- Allocate resources created by labor saving to areas of high productivity such as digital and DX promotions and sales activities

Develop an IT and system foundation

- Migrate the current system environment to an environment highly suitable to digital technologies, such as the Internet and cloud computing, and develop the environment as an IT and system infrastructure required for DX
- Promote transformation to a data-driven organization by restructuring information systems and building an AI utilization platform

Indicator item	September 30, 2024, actual	March 31, 2025, target
Number of bank apps registrations	213,000	200,000
Number of smart passbooks registrations	60,000	45,000
Number of corporate portal users registrations	8,867 (November 2023) Start of service	12,000
Ratio of non-face-to-face channel notices receive*	18.7%	30%
Number of IT Passport & Financial Service Grade III DX Course takers	1,024	1,000

DX certification

In January 2024, we were certificated as a DX Business Operator under the DX Certification System established by the Ministry of Economy, Trade and Industry.

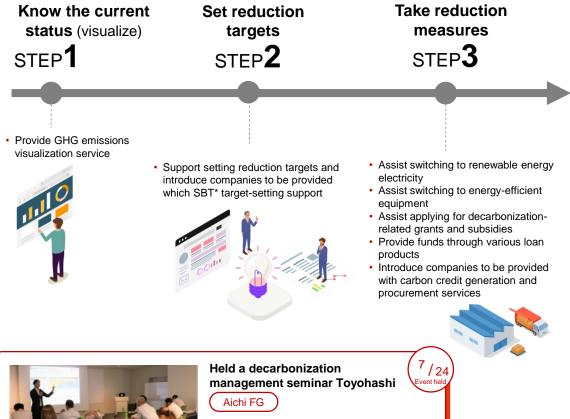


* Aichi Bank only

Materiality (3): Environmental conservation response

Assist for client's decarbonization

We will pursue corporate decarbonization initiatives in three steps: (1) know the current status of GHG emissions (visualize); (2) set reduction targets; and (3) take reduction measures. We put in place a customer support system for each step, helping them achieve decarbonization.



We highlighted specific design and implementation of a decarbonized society toward 2050 while showing practical cases

Aichi Financial Group, Inc.

The initiatives of FG and the banks

Participate in the TNFD Forum

Aichi FG

We participated in the TNFD Forum (*2) in support of the efforts of the Task Force on Nature-related Financial Disclosure (TNFD *1). Through our participation in the TNFD Forum, we aim to achieve a sustainable environment and society in the region by promoting initiatives related to the appropriate conservation of natural capital and biodiversity.

- * 1: An international initiative launched in June 2021 by the United Nations Environment Programme and Finance Initiative (UNEP FI), the United Nations Development Programme (UNDP), the World Wide Fund for Nature (WWF) and Global Canopy, a British environmental NGO The goal is to shift the flow of funds to nature-positive ones (i.e., positive impacts on nature) through corporate disclosures related to nature.
- * 2: An organization of stakeholders that supports TNFD discussions, with more than 1,400 companies, institutions, and organizations from Japan and abroad.

Carbon neutralization of energy used by banks

(Aichi Bank)

Aichi Bank is a user of carbon-neutral energy with all urban gas and electricity used at its headquarters having been switched to carbon neutral city gas and to CO2-free electricity utilizing environmental values derived from renewable energy sources produced in Aichi Prefecture.

Chukyo Bank

Chukyo Bank's head office and branches in Aichi, Mie, and Shizuoka prefectures (excluding tenant branches) have become users of CO2-free electricity provided by Chubu Electric Power Miraiz Co., Inc.

The bank expects to reduce its CO2 emissions by approximately 90% due to totally eliminating greenhouse gas emissions generated by the use of electricity at the facilities.

In addition, we take energy-saving measures at the time of branch rebuilding while switching from gasoline vehicles to hybrid and EV vehicles.

* SBT: Science Based Targets, a set of medium- to long-term corporate greenhouse gas emission reduction targets consistent with levels required by the Paris Agreement. A commitment to a certain level of reduction against a base year set by the company

Materiality (4): Enhancing employee engagement and promoting diverse human capital

Improve employee engagement

ES management

We aim to enhance employee engagement through the practice of ES management in order to reform our corporate culture toward realizing our management philosophy. In addition, in order to gauge the progress of ES enhancement measures done by the headquarters and departments, we conduct an ES questionnaire survey for all employees each year, thereby working to step up the effectiveness of the measures.

 Carry out an ES questionnaire survey periodically The satisfaction rate of employees who answered "want to continue working" was 76.3, compared to a target of 80 or more at the end of FY2025 (FY2023, Aichi Bank)

Health-oriented management

We consider the health of our employees and their families an important asset, and are working on strategic health management and health promotion efforts.

- Organize walking events using smartphones
- Hold training video viewing sessions and seminars that are aimed at improving physical exercise habits

Certified as an excellent health management corporation

In recognition of efforts for health management, Aichi Bank was elected as Certified Health & Productivity Management Excellence Corporation (White 500) for six consecutive years, and Chukyo Bank is certified as a Health & Productivity Management Excellence Corporation for five consecutive years.





Introduction of a dress code free system

A dress code free system will be introduced in January 2025, allowing employees to choose to wear casual attire while at work Intended to enhance employee work satisfaction by respecting diversity



Empower diverse human capital

Diversity Promotion Committee

In order to create an organization that accepts diverse human capital and allows everyone to continue to work with vigor, members of both banks meet regularly as a working team (called: "aiteam") to exchange opinions on a wide range of topics, including women's empowerment, development of young employees, and measures to improve employee satisfaction.



Members of ai-team

Female empowerment and taking rate of male employees childcare leave: 100%

Female manager ratio *1	11.1%	* 1. Aichi Bank defines a manager as a deputy manager or above, and Chukyo Bank defines a manager as a manager or above
Female manager ratio *2	18.2%	* 2. Aichi Bank defines a title-holder as a supervisory manager or above, and Chukyo Bank as a manager or above
Taking rate of male employees childcare leave	100%	(as of September 30, 2024)

- Introduce company-led nursery schools
- Enhance seminars and training for aiding employees on child care leave return to work
- Organize training and establish a new leave program both as a means of helping balance infertility treatment and work

Investment in human

resources

Recruited 11 specialists in digital and accounting for FY2024 (as of November 2024)

- Step up the recruitment of mid-career workers ready to perform duties
- Enhance various kinds of training and support employees in selflearning and reskilling

Strategic human resources	492 vs 450 in FY2024 KPIs	Progress rate: 109.3%
IT and digital basic human resources	1,024 vs. 1,000 in FY2024 KPIs	Progress rate: 102.4%

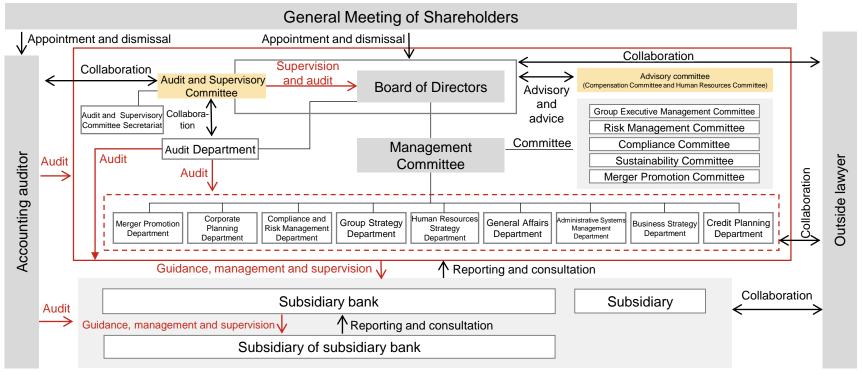
Materiality (5): Strengthen governance

Aichi Financial Group Human Rights Policy

Aichi Financial Group's management vision is "contribute to the prosperity of local communities through the financial services", and based on this philosophy, we are working to realize a sustainable society through the business activities. In pursuing our various activities, we recognize that respect for human rights is an important issue to be addressed in management, and we will fulfill our responsibility to respect human rights in all our business activities.

(For the full text, see https://www.aichi-fg.co.jp/release/files/pdf/news20231130.pdf)

The corporate governance structure of the Aichi Financial Group



Among the three elements of our business philosophy, "PURPOSE" stipulates that we shall contribute to the prosperity of local communities through financial services. In order to gain the trust of all stakeholders, including customers, local communities, employees, and shareholders, and to contribute to the development of local communities as a regional financial group, we will strengthen and improve our corporate governance system while deeming the establishment of an effective corporate governance system aimed to make transparent, fair, prompt, and decisive decisions as one of our top management priorities.

VI. Reference material

Outline of the Aichi Financial Group

Outline of the holding company

Corporate name	Aichi Financial Group, Inc.
Headquartered	3-14-12, Sakae, Naka-ku, Nagoya City, Aichi Prefecture
Institution	Company with audit & supervisory committee
President	Yukinori Ito (President, The Aichi Bank, Ltd.) Vice President Hideo Kobayashi (President, The Chukyo Bank, Ltd.)
Share capital	20 billion yen
Founded	October 3, 2022
Stock exchange listing	Tokyo Stock Exchange Prime Market Nagoya Stock Exchange Premier Market
Credit rating	A (Japan Credit Rating Agency, Ltd.)

Aichi Financial Group, Inc.

Outline of subsidiary banks (as of September 30, 2024)



Founded	September 17, 1910	A RANGE
Headquartered	3-14-12, Sakae, Naka-ku, Nagoya City, Aichi Prefecture	
Balance of deposits	3,960.2 billion yen	
Balance of loans	3,228.7 billion yen	
Number of employees	1,595	
Number of branches	106 (including two branches dedicated ATMs at partner convenience store	

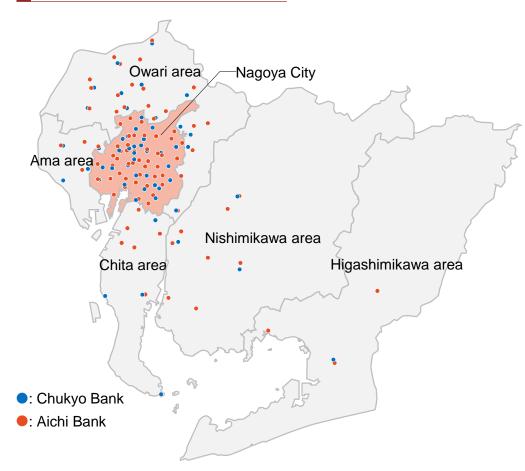
5 中京銀行

Founded	February 10, 1943		
Headquartered	3-33-13, Sakae, Naka-ku, Nagoya City, Aichi Prefecture		
Balance of deposits	1,997.6 billion yen		
Balance of loans	1,542.4 billion yen		
Number of employees	803		
Number of branches	87 (1 online branch)		

Business foundation

 Each of the banks is equipped with a well-developed branch network in Aichi Prefecture with a focus on Nagoya City

Branches in Aichi Prefecture



Aichi Financial Group, Inc.

Number of branches of the two banks

	Aichi Bank	Chukyo Bank	Total
Aichi Prefecture	85	55	140
In Nagoya City	44	30	74
Owari area	20	13	33
Ama area	4	4	8
Chita area	6	4	10
Nishimikawa area	8	3	11
Higashimikawa area	3	1	4
Mie Prefecture	2	3	5
Gifu Prefecture	3	0	3
Shizuoka Prefecture	1	1	2
Osaka	1	1	2
Tokyo	1	1	2
Total	93	61	154

* The numbers of branches of both banks as of September 30, 2024

* Excluding virtual branches such as in-branch branches and online branches

Management philosophy

The thoughts represented in the corporate name



The corporate name represents our desire of aiming to become the No. 1 regional financial group in Aichi Prefecture by growing together with the prefecture while cherishing the area, which is our main base of operations.

Aichi あいち The letter "A" of Aichi Bank, the letters "Ch" of Chukyo Bank are expressed as a desire to become together the letter "I" of Ichiban, that means the best in the region.

Management philosophy of Aichi Financial Group



The financial Group's business philosophy is called the "VISION," a business vision composed of three elements, Purpose, Mission, and Value, intended to guide all executives and employees in decision-making and in the form we pursue.

Corporate slogan and group message

Closest to you

People's lifestyles, the roles of corporations, everything keeps changing.

The challenges we face, the future we envision, and the things we seek are diverse, and is difficult to see ahead into the future.

That is why we believe that we must support our customers at the closest level.

Sharing the daily joys, the concern for the future from the same perspective as our

customers, we help them create a secure future.

Being the first to consult and be the most reliable partner in this region.

We aim to become the No. 1 regional financial group in Aichi Prefecture.

Be solid and unwavering, unafraid to take on challenges.

Leveraging the strengths of two banks, we will create the unknown new value.

あいちフィナンシャルグループ Aichi Financial Group

- The symbol mark is a simple and dynamic one using the initial letter "A" of the new trade name in English as a motif
- · It gives a sense of growth potential and momentum, and the curve supporting on the right is reminiscent of the letter C
- This expresses how the two banks will grow together with the letter "A" of Aichi Bank and the letter "C" of Chukyo Bank being fused together and will become the No. 1 regional financial group in Aichi Prefecture, driven by the power of "people" as one.

Merger of subsidiary banks and change of corporate name

Merger schedule

Effective date of merger: Wednesday, January 1, 2025

* The merger will be executed subject to acquisition of permits and approvals from the relevant authorities, and other conditions.

The schedule, procedures, terms and conditions may be altered after consultations if a material event hindering the execution of the merger occurs in the course of the merger procedures.

Merger format

An absorption-type merger with Aichi Bank as the surviving company and Chukyo Bank as the dissolving company. Aichi Bank plans to change its corporate name to <u>Aichi Bank, Ltd.</u> on January 1, 2025.

Merged bank system

For the enterprise system, Chigin Kyodo Center will be adopted starting from January 2025. In principle, unify with the enterprise system and administrative processing standards of Aichi Bank Subsystems will be gradually integrated.

Situation after the merger

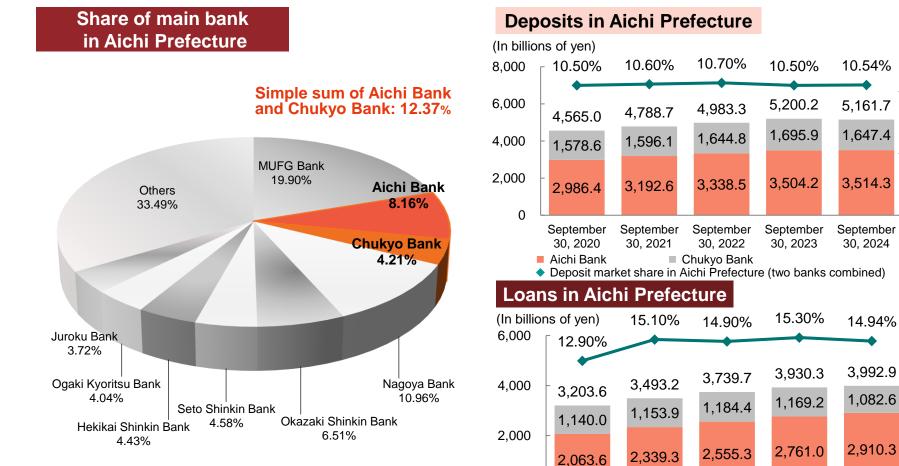
Corporate name	Aichi Bank, Ltd.
Headquartered	3-14-12, Sakae, Naka-ku, Nagoya City, Aichi Prefecture (current Aichi Bank headquarters)
Share capital	18,000 million yen
Bank code	0542 (current Aichi Bank bank code)





Market share of main bank, deposit, loan in Aichi prefecture

- The combined main-bank market share for Aichi Bank and Chukyo Bank in Aichi prefecture will trail only the share of MUFG Bank
- Deposit and loan market shares in Aichi Prefecture at approximately 10% and 15%, respectively



Source: Survey of Main Banks in Aichi Prefecture 2023, Teikoku Databank

Aichi Financial Group, Inc.

Aichi Bank
 Chukyo Bank
 Deposit market share in Aichi Prefecture (two banks combined)

September

30, 2021

0

September

30, 2020

Source: Deposits and Loans by Prefecture, Bank of Japan

September

30, 2022

September

30, 2023

10%

5%

0%

15%

10%

5%

0%

September

30, 2024

Economic environment of Aichi Prefecture

★ Economic indicators of Aichi Prefecture

		Aichi Prefecture		Nationwide
			National ranking	
Total population (as of October 1, 2023)	In thousands of people	7,477	4th place	124,352
Working-age population (as of October 1, 2023)	In thousands of people	4,627	4th place	73,952
Gross prefectural domestic product (at current price) (FY2021)	billion yen	40,585.9	3rd place	577,351.2
Primary industry	billion yen	146.2	8th place	4,936.6
Secondary industry	billion yen	16,184.2	1st place	156,080.1
Tertiary industry	billion yen	23,978.9	4th place	412,717.0
Prefectural income per capita (FY2021)	thousand yen	3,597	2nd place	3,330
Offices (private-run only) (as of March 31, FY2020)	Offices	363,784	4th place	6,398,912
Value of manufactured goods shipments (2022)	billion yen	52,409.7	1st place	361,774.8
Agricultural output (2022)	billion yen	311.4	8th place	9,014.7

Major products ranked top in shipment value in Japan (2022)

Item	Shipment value	National share
Standard-sized vehicles (cylinder capacity over 2,000 milliliters)	4,893.4 billion yen	46.9%
Automotive gasoline engine (gasoline engine)	508.4 billion yen	48.0%
Car air-conditioners	494.7 billion yen	74.5%
Pachinko and slot machines	251.9 billion yen	48.2%
Power tools	105.8 billion yen	61.2%
Gas water heaters	95.7 billion yen	55.2%
Insulators and insulation pipes	17.1 billion yen	58.3%
Glaze clay tiles and salt-grilled clay tiles	17.6 billion yen	82.4%
Worsted wool cloth	11.1 billion yen	47.8%

Future population (in thousands of people)

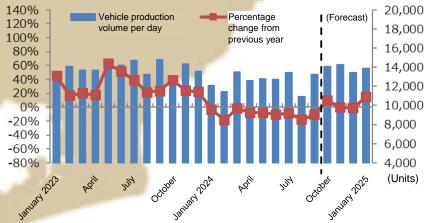
	2025	2035	2050	Compared to 2025
Aichi Prefecture	7,453	7,211	6,676	(10.42%)
Nationwide	123,262	116,639	104,686	(15.07%)

Working-age population forecast (in thousands of people)

	2025	2035	2050	Compared to 2025
Aichi Prefecture	4,609	4,315	3,649	(20.82%)
Nationwide	73,101	67,216	55,402	(24.21%)

Toyota Motor Corporation (non-consolidated) /

Daily domestic production volume, year-on-year percentage change



Sources: Annual Estimates of National Accounts, Cabinet Office; Prefectural Accounts for Aichi, Prefectural Statistics Division; Population Estimates as of October 1, Ministry of Internal Affairs and Communications; Economic Census 2021 - Activity Survey, Ministry of Internal Affairs and Communications and Ministry of Economy, Trade and Industry; Industrial Statistics Survey 2020, Ministry of Economy, Trade and Industry (final); Industrial Statistics Survey 2018 Item Statistics Table, (final) Ministry of Economy, Trade and Industry; Population Projections by Region in Japan (2023 Estimates), National Institute of Population and Social Security Research; Production and Agricultural Income Statistics 2021, Ministry of Agriculture, Forestry and Fisheries; Agricultural Data 2021 and Aichi Prefecture Profile 2024, Aichi Prefectural Government; Aichiban Main Goods Ranking Aichi Prefecture Top in Japan, Sales, Production and Export Results, Toyota Motor Corporation; Chubu Keizai Shimbun

This document contains forward-looking statements on our future business performance. Such statements are not intended to guarantee any future business performance and involve risks and uncertainties. Please note that future business performance could potentially differ due to changes in the operating environment and other factors.

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